
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported): November 1, 2018

Viasat, Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

000-21767
(Commission
File No.)

33-0174996
(I.R.S. Employer
Identification No.)

6155 El Camino Real
Carlsbad, California 92009
(Address of Principal Executive Offices, Including Zip Code)

(760) 476-2200
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 1, 2018, Viasat, Inc. issued a press release reporting its results of operations for the second quarter of fiscal year 2019. A copy of the press release is furnished herewith as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference to such filing. The information in this report, including the exhibit hereto, shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	<u>Press Release dated November 1, 2018 issued by Viasat, Inc.</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 1, 2018

Viasat, Inc.

By: /s/ Brett Church

Brett Church

Associate General Counsel



Viasat Announces Second Quarter Fiscal Year 2019 Results

- Strong sequential quarter and year-over-year growth reported across all segments; record revenue of \$517.5 million, up 18% sequentially and 32% year-over-year
- New contract awards surged to new highs, close to double over the prior year quarter, bringing fiscal year 2019 first half contract wins to over \$1.3 billion and a Company-wide book-to-bill ratio of 1.4:1
- Second quarter fiscal year 2019 reported net loss decreased by \$8.3 million sequentially to \$25.7 million, while the year-over-year comparison increased by \$12.0 million as non-cash fixed costs increased along with reduced capitalized interest following ViaSat-2 service launch
- Adjusted EBITDA performance showed strong acceleration, growing 72% sequentially and 25% year-over-year to \$77.5 million
- Initiated ViaSat-2 insurance settlement process, with \$44.4 million in claims received in the second quarter of fiscal year 2019

CARLSBAD, Calif., November 1, 2018 – Viasat Inc. (NASDAQ: VSAT), a global communications company, today announced financial results for the fiscal second quarter ended September 30, 2018.

“We are executing on our objective of converting our investments in prior periods into significant revenue and Adjusted EBITDA growth now in fiscal year 2019. We entered the year with a substantial order book and we’re capitalizing on that by ramping activation of In-Flight Connectivity (IFC) on commercial airlines and delivering products and mobile broadband services to government customers. Satellite services segment revenues are accelerating on a more diversified base including residential, IFC, enterprise and community Wi-Fi applications – while our government segment is also reflecting the benefits of many of these same investments,” said Mark Dankberg, Viasat chairman and CEO. “Strong sequential and quarter-over-quarter Adjusted EBITDA growth is indicative of the earnings potential as we scale these businesses. Exceptional new order activity helps highlight the momentum we are achieving in our target markets, yielding record levels of backlog, and lending confidence to sustained growth through the balance of the fiscal year and beyond. The near term momentum behind these more global services reinforces the medium- and long-term potential that will be enabled by our groundbreaking ViaSat-3 constellation.”

Financial Results

(In millions, except per share data)	Q2 FY19	Q2 FY18	Year-Over-Year Change	First 6 Months FY19	First 6 Months FY18	Year-Over-Year Change
Revenues	\$ 517.5	\$ 393.1	31.6%	\$ 956.3	\$ 773.1	23.7%
Net loss ¹	\$ (25.7)	\$ (13.7)	87.9%	\$ (59.7)	\$ (22.7)	162.8%
Non-GAAP net (loss) income ¹	\$ (9.0)	\$ 5.2	*	\$ (26.4)	\$ 7.8	*
Adjusted EBITDA	\$ 77.5	\$ 61.9	25.1%	\$ 122.5	\$ 123.1	(0.5)%
Diluted per share net loss ¹	\$ (0.43)	\$ (0.24)	79.2%	\$ (1.00)	\$ (0.39)	156.4%
Non-GAAP diluted per share net (loss) income ¹	\$ (0.15)	\$ 0.09	*	\$ (0.44)	\$ 0.13	*
Fully diluted weighted average shares ²	59.7	58.2	2.6%	59.5	58.0	2.5%
New contract awards ³	\$ 738.6	\$ 384.8	92.0%	\$1,308.3	\$ 826.6	58.3%
Sales backlog ⁴	\$1,911.7	\$1,078.9	77.2%	\$1,911.7	\$1,078.9	77.2%

Segment Results

<i>(In millions)</i>	Q2 FY19	Q2 FY18	Year- Over- Year Change	First 6 Months FY19	First 6 Months FY18	Year- Over- Year Change
Satellite Services						
New contract awards ³	\$164.7	\$147.7	11.5%	\$318.2	\$ 299.0	6.4%
Revenues	\$163.0	\$147.6	10.4%	\$316.5	\$ 299.8	5.6%
Operating (loss) profit ⁵	\$ (24.8)	\$ 12.6	*	\$ (54.8)	\$ 31.5	*
Adjusted EBITDA	\$ 39.9	\$ 55.4	(28.1)%	\$ 74.1	\$ 117.4	(36.9)%
Commercial Networks						
New contract awards	\$123.2	\$ 54.5	126.2%	\$237.3	\$ 97.1	144.5%
Revenues	\$114.5	\$ 56.3	103.5%	\$209.6	\$ 101.5	106.5%
Operating loss ⁵	\$ (39.2)	\$ (59.4)	(34.0)%	\$ (86.2)	\$ (125.5)	(31.3)%
Adjusted EBITDA	\$ (24.6)	\$ (45.0)	(45.3)%	\$ (57.4)	\$ (95.0)	(39.6)%
Government Systems						
New contract awards	\$450.7	\$182.6	146.8%	\$752.8	\$ 430.5	74.9%
Revenues	\$240.0	\$189.2	26.8%	\$430.2	\$ 371.8	15.7%
Operating profit ⁵	\$ 44.9	\$ 34.2	31.2%	\$ 69.8	\$ 66.8	4.5%
Adjusted EBITDA	\$ 62.2	\$ 51.5	20.8%	\$105.7	\$ 100.7	5.0%

¹ Attributable to Viasat, Inc. common stockholders.

² As the three and six months ended September 30, 2018 and 2017 financial information resulted in a net loss, the weighted average number of shares used to calculate basic and diluted net loss per share is the same, as diluted shares would be anti-dilutive.

³ Awards exclude future revenue under recurring consumer commitment arrangements.

⁴ Amounts include certain backlog adjustments due to contract changes and amendments. Backlog does not include anticipated purchase orders and requests for the installation of IFC systems or future recurring in-flight internet service revenues under our commercial in-flight internet agreements in our Commercial Networks and Satellite Services segments, respectively. Starting with the first quarter of fiscal year 2019, upon adoption of ASC 606, our backlog includes contracts with subscribers for fixed broadband services in our Satellite Services segment. Backlog as of September 30, 2017 does not include contracts with our subscribers for fixed broadband services in our Satellite Services segment.

⁵ Before corporate and amortization of acquired intangible assets.

* Percentage not meaningful.

Satellite Services

Viasat's Satellite Services segment achieved record revenue of \$163.0 million for the second quarter of fiscal year 2019, representing an increase both year-over-year and sequentially. Year-over-year growth was primarily driven by fixed broadband internet service revenue increases and accelerating commercial aviation IFC gains, as commercial

aircraft in service grew by 56% compared to the second quarter of fiscal year 2018, bringing revenues from services other than fixed broadband to nearly 20% of segment revenues. Sequential quarter performance also included a narrowed operating loss, which declined 17%, as a result of improved segment Adjusted EBITDA, up 16% from the first quarter of fiscal 2019. Highlights for the quarter include:

- Fixed broadband services
 - Residential average revenue per user (ARPU) in the U.S. grew sequentially, and by 10% year-over-year, to \$74.35, reflecting a higher mix of new and existing subscribers choosing Viasat's premium highest speed plans. At the close of the second quarter of fiscal year 2019, subscribers totaled approximately 585,000, up on a sequential quarter basis.
 - The Federal Communications Commission announced Viasat as a winning bidder in the Connect America Fund II (CAF-II) auction. Viasat will offer advanced satellite broadband services to designated areas within 20 U.S. states, covering more than 190,000 locations. For its commitment, Viasat is expected to receive approximately \$122.5 million over a 10-year period to support the U.S.-based expansion of satellite broadband services.
 - In business internet, Viasat expanded into new vertical segments, including state parks, announcing Nevada as the first state to deploy Viasat's Wi-Fi hotspot technology at its parks statewide. Viasat also expanded its distribution to businesses, having signed the top five Master Agents in the telecommunications channel. Viasat now has access to over 12,000 new business-to-business agents throughout the U.S.
 - The Community Wi-Fi hotspot business continued to grow in Latin America. Viasat's service is now within walking distance to over 950,000 people in Mexico.
- Mobility services
 - At the close of the second quarter of fiscal year 2019, 898 commercial aircraft were in service using Viasat's IFC systems, an increase of 141 commercial planes quarter-over-quarter. Viasat expects to install its IFC systems on an additional 854 commercial aircraft under existing contracts.
 - Commercial airline customers that began flying with Viasat's IFC equipment in the second quarter of fiscal year 2019 included EL AL Israel Airlines, which officially launched its IFC service offering to passengers, and Finnair, which began its passenger in-flight testing program.
 - Viasat continued to grow its wireless in-flight entertainment (W-IFE) business, with three of Viasat's IFC airline customers now using its W-IFE platform.
 - New airline deals announced in the second quarter of fiscal year 2019: In August 2018, Viasat was selected to outfit 100 new American Airlines Airbus A321neo aircraft with its IFC and W-IFE systems; Aeromexico selected the Viasat IFC system across 18 new Boeing 737 MAX aircraft, with an option to extend up to 60 aircraft; and boutique business-class only airline, La Compagnie, chose Viasat's IFC system for its fleet with installs expected to begin in the first quarter of fiscal year 2020.
 - Following the close of the second quarter of fiscal year 2019, Viasat announced its business aviation connectivity solution will be offered as a line-fit option on the Gulfstream G280, the Embraer Praetor 500 and the Embraer Praetor 600 aircraft.
 - Additionally, after the close of the second quarter of fiscal year 2019, Viasat announced it will provide technology integration and cybersecurity services to Bentley for its 'Advanced Connectivity,' in-car Wi-Fi system.

Fiscal year-to-date, Satellite Services segment revenues reached a new record as ViaSat-2-based services began to scale. In addition, operating profit and Adjusted EBITDA for the segment were lower compared to the same period last year, reflecting the same fixed expense impacts seen year-over-year.

Commercial Networks

Viasat's Commercial Networks segment second quarter fiscal 2019 revenues hit record levels, doubling year-over-year

as the Company's scaling IFC equipment business continued to gain market penetration. The strong revenue growth coupled with segment operating cost decreases led to narrowed segment operating losses and improved Adjusted EBITDA on both a sequential quarter and year-over-year basis. Research and development (R&D) expenses declined for the fourth consecutive quarter, contributing to segment year-over-year performance by \$15.4 million, as the Company's ViaSat-3 payload program migrated to the capital portion of the project. Sequential quarter earnings performance improved, primarily due to large-scale mobile terminal deliveries, and to a lesser extent to reductions in segment level R&D expenses. Highlights for the quarter include:

- In support of Viasat's accelerating IFC installations, the Commercial Networks segment expanded delivery volumes of its next-generation IFC systems for commercial aircraft, bringing total year-to-date fiscal year 2019 next-generation IFC system shipments to over 350 aircraft across nine commercial airlines.
- New contract awards rose 126% versus the same period last year, generating a segment book-to-bill ratio of 1.1:1, marking the highest segment backlog in over three years.
- Viasat continued to meet key milestones on the ViaSat-3 satellite program, and announced its first ViaSat-3 payload module structure was shipped from Boeing to Viasat's Tempe, Arizona facility, enabling Viasat to begin integration and testing of the payload electronics.
- Viasat announced two ViaSat-3 launch partners: United Launch Alliance in September 2018 and SpaceX in October 2018.

Fiscal year-to-date, Commercial Networks segment revenues increased significantly to a new record. In addition, operating loss narrowed and Adjusted EBITDA was higher for the segment compared to the same period last year, reflecting the same year-over-year impacts and investment trends seen in the second quarter of fiscal year 2019.

Government Systems

Viasat's Government Systems segment achieved quarterly record revenues, operating profit and Adjusted EBITDA. Second quarter fiscal year 2019 revenues increased 27% year-over-year to \$240.0 million; operating profits increased 31% year-over-year to \$44.9 million; and Adjusted EBITDA increased 21% year-over-year to \$62.2 million. Higher operating profit and Adjusted EBITDA were achieved primarily by strong demand for Viasat's unique Non-Developmental Item (NDI) products, as well as government mobile broadband products and services, with segment level service revenues hitting record levels. Highlights for the quarter include:

- New contract awards increased 147% year-over-year, generating a quarterly segment level book-to-bill ratio of 1.9:1.
- Viasat secured a new \$559.8 million eight-year contract from the U.S. Government to provide elite global IFC services on U.S. Government senior leader aircraft, with second quarter fiscal year 2019 awards inclusive of only the initial 12-month period at \$55.6 million.
- The Company also announced its Ku-/Ka-band multi-network, multi-mode Global Mobile Antenna 5560-101 successfully completed key Federal Aviation Administration and the U.S. Air Force Materiel Command testing, demonstrating critical IFC capabilities.
- Viasat announced its commercial off-the-shelf Visual Integrated Satellite Communications Information, Operation and Networking (VISION) software successfully passed the North Atlantic Treaty Organization (NATO) First Article System Test, enabling NATO to expedite the roll-out of its Ultra High Frequency satellite communications modernization efforts.

On a fiscal year-to-date basis, Viasat's Government Systems segment achieved record performance with revenue growth of 16% to \$430.2 million, operating profit increases of 4% to \$69.8 million and Adjusted EBITDA increases of 5% to \$105.7 million, over the same period last year.

Conference Call

Viasat will host a conference call to discuss the second quarter of fiscal year 2019 results. Details follow:

DATE/TIME: Thursday, November 1, 2018 at 1:00 p.m. Eastern Time
DIAL-IN: (877) 640-9809 in the U.S.; (914) 495-8528 international
WEBCAST: investors.viasat.com.
REPLAY: Available from 4:00 p.m. Eastern Time on Thursday, November 1 until 11:59 p.m. Eastern Time on Friday, November 2 by dialing (855) 859-2056 for U.S. callers and (404) 537-3406 for international callers; conference ID 1486685.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, among others, statements that refer to opportunities, growth and outlook for fiscal year 2019 and beyond; satellite construction and launch activities; the performance and benefits of our ViaSat-2 and ViaSat-3 class satellites; the expected completion, capacity, service, coverage, service speeds, availability and other features of our satellites, and the timing, cost, economics and other benefits associated therewith; the development and performance of equipment and hardware for the ViaSat-2 and ViaSat-3 class satellite platforms, the timing thereof and the benefits associated therewith; domestic and international expansion plans; the realization of IFC and W-IFE investments and the number of IFC systems expected to be installed under existing contracts with commercial airlines; the impacts of new contracts entered into with, and the roll-out, ramp-up and uptake of products and services by, and services to be offered by, our airline partners and other customers; and expected payments for providing advanced satellite broadband services resulting from the CAF-II auction. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: our ability to realize the anticipated benefits of the ViaSat-2 and ViaSat-3 class satellites; unexpected expenses related to our satellite projects; our ability to successfully implement our business plan for our broadband satellite services on our anticipated timeline or at all; risks associated with the construction, launch and operation of our satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; our ability to realize the anticipated benefits of our strategic partnership arrangement with Eutelsat; our ability to successfully develop, introduce and sell new technologies, products and services; the number of purchase orders that are submitted and accepted for the installation of IFC systems with respect to aircraft under contract; audits by the U.S. government; changes in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; our reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of our revenues; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; our reliance on a limited number of third parties to manufacture and supply our products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on our ability to sell products and services; our level of indebtedness and ability to comply with applicable debt covenants; our involvement in litigation, including intellectual property claims and litigation to protect our proprietary technology; and our dependence on a limited number of key employees. In addition, please refer to the risk factors contained in our SEC filings available at www.sec.gov, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or revise any forward-looking statements for any reason.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are – on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

Use of Non-GAAP Financial Information

To supplement Viasat's consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP), ViaSat uses non-GAAP net income (loss) attributable to Viasat Inc. and Adjusted EBITDA, measures Viasat believes are appropriate to enhance an overall understanding of Viasat's past financial performance and prospects for the future. We believe the non-GAAP results provide useful information to both management and investors by excluding specific expenses that we believe are not indicative of our core operating results. In addition, since we have historically reported non-GAAP results to the investment community, we believe the inclusion of non-GAAP numbers provides consistency in our financial reporting and facilitates comparisons to the Company's historical operating results. Further, these non-GAAP results are among the primary indicators that management uses as a basis for evaluating the operating performance of our segments, allocating resources to such segments, planning and forecasting in future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. A reconciliation of specific adjustments to GAAP results is provided in the tables below.

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Condensed Consolidated Statements of Operations
(Unaudited)
(In thousands, except per share data)

	Three months ended		Six months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenues:				
Product revenues	\$ 280,435	\$ 181,783	\$ 498,564	\$ 347,901
Service revenues	237,039	211,291	457,779	425,217
Total revenues	<u>517,474</u>	<u>393,074</u>	<u>956,343</u>	<u>773,118</u>
Operating expenses:				
Cost of product revenues	216,900	133,850	390,348	256,495
Cost of service revenues	175,230	135,412	346,662	273,263
Selling, general and administrative	113,120	90,084	225,762	179,257
Independent research and development	31,360	46,268	64,733	91,333
Amortization of acquired intangible assets	2,435	3,320	4,888	6,580
Loss from operations	<u>(21,571)</u>	<u>(15,860)</u>	<u>(76,050)</u>	<u>(33,810)</u>
Interest (expense) income, net	(14,045)	(20)	(25,333)	17
Loss on extinguishment of debt	—	(10,217)	—	(10,217)
Loss before income taxes	<u>(35,616)</u>	<u>(26,097)</u>	<u>(101,383)</u>	<u>(44,010)</u>
Benefit from income taxes	9,704	11,464	38,909	20,644
Equity in income of unconsolidated affiliate, net	314	741	1,379	228
Net loss	<u>(25,598)</u>	<u>(13,892)</u>	<u>(61,095)</u>	<u>(23,138)</u>
Less: net income (loss) attributable to noncontrolling interests, net of tax	126	(203)	(1,361)	(410)
Net loss attributable to Viasat Inc.	<u>\$ (25,724)</u>	<u>\$ (13,689)</u>	<u>\$ (59,734)</u>	<u>\$ (22,728)</u>
Diluted net loss per share attributable to Viasat Inc. common stockholders	<u>\$ (0.43)</u>	<u>\$ (0.24)</u>	<u>\$ (1.00)</u>	<u>\$ (0.39)</u>
Diluted common equivalent shares	59,734	58,229	59,470	58,039

AN ITEMIZED RECONCILIATION BETWEEN NET INCOME (LOSS) ATTRIBUTABLE TO VIASAT INC. ON A GAAP BASIS AND NON-GAAP BASIS IS AS FOLLOWS:
(In thousands, except per share data)

	Three months ended		Six months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
GAAP net loss attributable to Viasat Inc.	\$ (25,724)	\$ (13,689)	\$ (59,734)	\$ (22,728)
Amortization of acquired intangible assets	2,435	3,320	4,888	6,580
Stock-based compensation expense	19,377	15,983	38,503	31,490
Loss on extinguishment of debt	—	10,217	—	10,217
Income tax effect (1)	(5,042)	(10,592)	(10,087)	(17,809)
Non-GAAP net (loss) income attributable to Viasat Inc.	<u>\$ (8,954)</u>	<u>\$ 5,239</u>	<u>\$ (26,430)</u>	<u>\$ 7,750</u>
Non-GAAP diluted net (loss) income per share attributable to Viasat Inc. common stockholders	<u>\$ (0.15)</u>	<u>\$ 0.09</u>	<u>\$ (0.44)</u>	<u>\$ 0.13</u>
Diluted common equivalent shares	59,734	58,229	59,470	58,039

(1) The income tax effect is calculated using the tax rate applicable for the non-GAAP adjustments.

AN ITEMIZED RECONCILIATION BETWEEN NET INCOME (LOSS) ATTRIBUTABLE TO VIASAT INC. AND ADJUSTED EBITDA IS AS FOLLOWS:
(In thousands)

	Three months ended		Six months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
GAAP net loss attributable to Viasat Inc.	\$ (25,724)	\$ (13,689)	\$ (59,734)	\$ (22,728)
Benefit from income taxes	(9,704)	(11,464)	(38,909)	(20,644)
Interest expense (income), net	14,045	20	25,333	(17)
Depreciation and amortization	79,474	60,874	157,271	124,809
Stock-based compensation expense	19,377	15,983	38,503	31,490
Loss on extinguishment of debt	—	10,217	—	10,217
Adjusted EBITDA	<u>\$ 77,468</u>	<u>\$ 61,941</u>	<u>\$ 122,464</u>	<u>\$ 123,127</u>

**AN ITEMIZED RECONCILIATION BETWEEN SEGMENT OPERATING PROFIT (LOSS) BEFORE CORPORATE AND AMORTIZATION OF ACQUIRED INTANGIBLE ASSETS AND ADJUSTED EBITDA IS AS FOLLOWS:
(In thousands)**

	Three months ended September 30, 2018				Three months ended September 30, 2017			
	Satellite Services	Commercial Networks	Government Systems	Total	Satellite Services	Commercial Networks	Government Systems	Total
Segment operating (loss) profit before corporate and amortization of acquired intangible assets	\$ (24,839)	\$ (39,197)	\$ 44,900	\$ (19,136)	\$ 12,616	\$ (59,377)	\$ 34,221	\$ (12,540)
Depreciation (2)	50,823	5,502	8,872	65,197	35,307	6,729	8,795	50,831
Stock-based compensation expense	5,733	6,758	6,886	19,377	3,816	6,109	6,058	15,983
Other amortization	7,051	2,328	2,463	11,842	2,502	1,573	2,648	6,723
Equity in income of unconsolidated affiliate, net	314	—	—	314	741	—	—	741
Noncontrolling interests	783	—	(909)	(126)	436	—	(233)	203
Adjusted EBITDA	<u>\$ 39,865</u>	<u>\$ (24,609)</u>	<u>\$ 62,212</u>	<u>\$ 77,468</u>	<u>\$ 55,418</u>	<u>\$ (44,966)</u>	<u>\$ 51,489</u>	<u>\$ 61,941</u>

	Six months ended September 30, 2018				Six months ended September 30, 2017			
	Satellite Services	Commercial Networks	Government Systems	Total	Satellite Services	Commercial Networks	Government Systems	Total
Segment operating (loss) profit before corporate and amortization of acquired intangible assets	\$ (54,775)	\$ (86,205)	\$ 69,818	\$ (71,162)	\$ 31,459	\$ (125,502)	\$ 66,813	\$ (27,230)
Depreciation (2)	100,833	10,995	17,162	128,990	70,944	13,255	17,460	101,659
Stock-based compensation expense	11,026	13,864	13,613	38,503	7,448	12,080	11,962	31,490
Other amortization	13,960	3,995	5,438	23,393	6,546	5,161	4,863	16,570
Equity in income of unconsolidated affiliate, net	1,379	—	—	1,379	228	—	—	228
Noncontrolling interests	1,707	—	(346)	1,361	813	—	(403)	410
Adjusted EBITDA	<u>\$ 74,130</u>	<u>\$ (57,351)</u>	<u>\$ 105,685</u>	<u>\$ 122,464</u>	<u>\$ 117,438</u>	<u>\$ (95,006)</u>	<u>\$ 100,695</u>	<u>\$ 123,127</u>

- (2) Depreciation expenses not specifically recorded in a particular segment have been allocated based on other indirect allocable costs, which management believes is a reasonable method.

Condensed Consolidated Balance Sheets
(Unaudited)
(In thousands)

Assets	As of September 30, 2018	As of March 31, 2018	Liabilities and Equity	As of September 30, 2018	As of March 31, 2018
Current assets:			Current liabilities:		
Cash and cash equivalents	\$ 44,458	\$ 71,446	Accounts payable	\$ 165,317	\$ 157,481
Restricted cash	7,169	—	Accrued liabilities	250,407	263,676
Accounts receivable, net	268,803	267,665	Current portion of long-term debt	47,702	45,300
Inventories	232,078	196,307	Total current liabilities	463,426	466,457
Prepaid expenses and other current assets	233,258	77,135	Senior notes	691,497	690,886
Total current assets	785,766	612,553	Other long-term debt	460,101	287,519
Property, equipment and satellites, net	1,950,373	1,962,475	Other liabilities	130,266	121,240
Other acquired intangible assets, net	26,072	31,862	Total liabilities	1,745,290	1,566,102
Goodwill	122,676	121,085	Total Viasat Inc. stockholders' equity	1,874,713	1,837,166
Other assets	744,740	686,134	Noncontrolling interest in subsidiaries	9,624	10,841
Total assets	\$ 3,629,627	\$ 3,414,109	Total equity	1,884,337	1,848,007
			Total liabilities and equity	\$ 3,629,627	\$ 3,414,109

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