October 29, 2012

ViaSat Receives $11 Million in Orders for Joint IP Modem Products and Upgrades

Performance, interoperability, and adaptability lead government to ViaSat open-standards modem architecture

CARLSBAD, Calif., Oct. 29, 2012 /PRNewswire/ -- ViaSat Inc. (Nasdaq:VSAT) has received orders in excess of $11 million for Joint IP Modem Network Control Centers (NCCs), remote modems, and Joint IP Modem enhancements. These production contracts enable the Department of Defense to complete its roll out of interoperable network services to warfighters from teleports and Strategic Tactical Entry Points (STEPs). In addition, the orders include further development of the Joint IP Modem to enable efficient regional connectivity within a larger global network footprint. These awards follow successfully deliveries against previous contract obligations.

(Logo: http://photos.prnewswire.com/prnh/20091216/VIASATLOGO)

The objective of the government Joint IP Modem program is to create warfighter/service network interoperability, promote satellite bandwidth efficiency, and ultimately enable disparate network convergence; important attributes for DoD networking technologies.

"The U.S. government relies on commercial satellites for nearly 80 percent of its leased transponder capacity needs," said Bill Connelly, general manager of ViaSat Tactical Satellite Networks. "Given the current inefficiencies resulting from the operation of multiple, incompatible DoD networks, we expect this efficient, interoperable open-standard Joint IP Modem to reduce redundancy in expensive satellite bandwidth while shrinking logistics, sustainment, and training costs. That benefits the warfighter and taxpayer alike."

The Joint IP Modem hardware represents the latest open-standards based satellite networking technology. The modem offers as much as 330 Mbps of total forward link, TRANSEC covered, IPv6 capacity to each remote modem while enabling a return link up to 8 Msps. Each remote modem is equipped with the packet processing power required to operate at line speed, enabling maximum warfighter flexibility. Adaptive Coding and Modulation (ACM), Variable Coding and Modulation (VCM) and Dynamic Link Adaptation (DLA), combined with the ViaSat layered Quality of Service (QoS) architecture, offer unmatched bandwidth efficiency in changing environments. Able to accommodate additional enhancements through software upgrades, the Joint IP Modem is designed for extended product life.

For more information or to purchase the Joint IP Modem, email gov.satcom@viasat.com.

About ViaSat (www.viasat.com)

ViaSat delivers fast, secure communications, Internet, and network access to virtually any location for consumers, governments, enterprise, and the military. The company offers fixed and mobile satellite network services including Exede® by ViaSat, which features ViaSat-1, the world's highest capacity satellite; service to more than 1,750 mobile platforms, including Yonder® Ku-band mobile Internet; satellite broadband networking systems; and network-centric military communication systems and cyber security products for the U.S. and allied governments. ViaSat also offers communication system design and a number of complementary products and technologies. Based in Carlsbad, California, ViaSat has established a number of worldwide locations for customer service, network operations, and technology development.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about reducing redundancy in satellite bandwidth and shrinking logistics, sustainment, and training costs. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the communications industry generally. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking

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