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ViaSat, Eutelsat In-Flight Internet Partnership Wins European Service Contract With SAS

CARLSBAD, Calif. & PARIS--(BUSINESS WIRE)-- Regulatory News:

ViaSat Inc. (NASDAQ:VSAT) and Eutelsat Communications (Paris:ETL) (NYSE Euronext Paris:ETL) continue to execute on their strategy to deliver high-quality satellite-based Internet connectivity to the commercial airline market in Europe with a new service contract for SAS, Scandinavia's leading airline.

SAS is equipping its short and medium-haul fleet to offer on-board WiFi speeds of at least 12 Mbps and higher to each passenger to ensure that time spent on board will be more productive and enjoyable with streaming TV, music and films. The first aircraft with the new WiFi-system will enter service in the second half of 2017.

ViaSat will be the prime contractor to the airline, making available its vertically-integrated in-flight Internet system, inclusive of providing Supplemental Type Certificates (STCs); wireless IFE system support; passenger-facing access portals; and an end-to-end service that will leverage connectivity from Eutelsat. The connectivity service uses KA-SAT, Eutelsat's high-capacity Ka-band broadband satellite whose service area spans Europe and the Mediterranean Basin.

About Eutelsat Communications

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 39 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 37 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

About ViaSat

ViaSat, Inc. (NASDAQ: [VSAT](http://www.viasat.com)) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access - anywhere - whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information visit ViaSat at: www.viasat.com, or follow the Company on social media: [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#).

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements, among others, statements that refer to the speed, performance and quality of the ViaSat/Eutelsat internet service; the roll-out and uptake of products and services by, and services offered by airlines throughout Europe; and the expected capacity, service, coverage, service speeds, availability and other features of the satellites, and the timing, cost, economics and other benefits associated therewith. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: the ability to successfully implement ViaSat's business plan for broadband services on the anticipated timeline or at all; risks associated with the construction, launch and operation of satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; ability to successfully develop, introduce and sell new technologies, products and services; government audits; changes in the global business environment and economic conditions; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; reliance on a limited number of third parties to manufacture and supply ViaSat's products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on ViaSat's ability to sell products and services; ViaSat's level of indebtedness and ability to comply with applicable debt covenants; ViaSat's involvement in litigation, including intellectual property claims and litigation to protect proprietary technology; and ViaSat's dependence on a limited number of key employees. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report

on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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