

Viasat Announces Highest-Speed, Unlimited Satellite Internet Service - Nationwide

- First Satellite Internet Service to Offer 100 Mbps Speeds
- Unlimited Internet Plans Available--Meaning Consumers Get More Video Data
- New Internet Service Powered by the ViaSat-2 Satellite System, which Sets the Stage for ViaSat-3--Viasat's Next-Gen Satellite Platform Under Construction that is Expected to Deliver Even Faster Speeds and Billions of Connections Globally

CARLSBAD, Calif., Feb. 27, 2018 /PRNewswire/ -- Responding directly to Americans' interests and demands for more data, more streaming video and faster download speeds at home, global communications company <u>Viasat</u> (Nasdaq: VSAT), announced today the availability of the fastest satellite-based home internet service across the nation—with speeds up to 100 Mbps. On top of that, the new Viasat service will offer unlimited data plans, giving customers more freedom and access to more online services—without the need to pay overage charges.

The new service is powered by the <u>ViaSat-2 satellite system</u>, which includes the most advanced, highest-capacity communications satellite in orbit today, coupled with new innovations in satellite ground infrastructure.

"We've upped the game for satellite internet by delivering a new service that gives consumers what they want: more data, faster speeds and better entertainment experiences across all device types," said Mark Dankberg, Viasat's chairman and CEO. "Today's service launch is an important step forward in Viasat's mission to deliver faster internet anywhere. The innovations we're making across our satellite system allow us to do extraordinary things, from moving the satellite industry up-market by delivering premium services, speeds and plans that give consumers new choices in their internet service provider, to helping bridge the digital divide in the U.S. today."

Higher speeds, for all

Viasat is the first satellite internet service provider in the U.S. or globally to offer plans with 100 Mbps download speeds to consumers' homes. The Company's new service is faster than any other satellite internet service today and is as much as 10 times faster than typical DSL. Additionally, most of Viasat's home internet plans meet or surpass the Federal Communications Commission's broadband definition of 25 Mbps download speeds, with plans offered at 12 Mbps, 25 Mbps, 30 Mbps, 50 Mbps and 100 Mbps speeds nationwide.

More data, no overage charges

Viasat is offering consumers the ability to enjoy more data and more entertainment at home—without overage charges. To offer this service, Viasat is optimizing video streaming, maximizing ground network efficiencies and flexing its system's data consumption capabilities to offer more data and video viewing time at small screen, DVD or better quality. That means if the monthly data plan is exceeded, service will continue based on availability, except during peak periods where congestion may limit service.

Premium features, premium services

The new internet service comes power-packed with new capabilities:

- Whole-home Wi-Fi: Viasat's new, modern-designed home gateway offers built-in Wi-Fi with the latest wireless technology and two Gigabit Ethernet ports, allowing everyone in the home to connect their devices wirelessly.
- Integrated Voice Calling: An integrated phone port on the home gateway, allows for instant activation of home phone service without a separate ATA (analog telephone adapter).
- Enhanced Service Support: Customers can purchase EasyCare Support, offering free on-site service calls whenever needed, one free satellite dish relocation per year and priority access to tech support.

Internet anywhere

Today, Viasat is bringing super-fast internet to consumers' homes nationwide. Subsequently, the Company will enable ViaSat-2 services for business and government as well as in-flight internet connectivity on both commercial and business aircraft. In each case, Viasat's internet service will offer more satellite capacity and more premium features—meaning users will enjoy a better service experience, with amplified access, across a much larger coverage area.

In addition to the new service running on the ViaSat-2 satellite system, Viasat is already building its next-generation high-capacity satellite system—ViaSat-3—which is expected to enable high-quality, high-speed internet access for billions of people and emerging markets worldwide. The ViaSat-3 system will offer global coverage with only three satellites, each designed to support over 1-Terabit per second (Tbps) of network capacity, further expanding the reach of 100+ Mbps broadband access. The first ViaSat-3 class satellite is expected to go into service in 2020 for the Americas, with the second satellite for Europe, Middle East and Africa (EMEA) expected to launch approximately 6-months later. A third ViaSat-3 class satellite is planned for the Asia Pacific (APAC) region.

Get Viasat Internet now

Viasat's new home internet service is available to all current and new customers. The service is available through a nationwide network of dealers, sales agents or direct through Viasat at: https://www.viasat.com/internet. For more information about the ViaSat-2 service, visit Viasat's corporate blog and read about the new service speeds, plans, innovations, capabilities to fill the gaps, and more.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to Viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include among others, statements about the new service plans on the ViaSat-2 satellite system including: service speeds, unlimited data plans, no overage charges, service availability for business, government and in-flight internet connectivity, more capacity, premium features and amplified access. In addition, forward looking statements include statements about the speed, capacity, launch schedule, and global coverage of the ViaSat-3 satellites. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements as these statements are not of historical facts and represent only the Company's current expectations regarding such matters. These statements inherently involve a wide range of known and unknown risks and uncertainties. Factors that could cause actual results to differ materially include: the failure of the ViaSat-2 satellite to successfully complete in-orbit testing; our ability to realize the anticipated benefits of the ViaSat-2 and ViaSat-3 class satellites and any future satellite we may construct or acquire; unexpected expenses related to our satellite projects; our ability to realize the anticipated benefits of our strategic partnering arrangement with Eutelsat S.A. (together with its affiliates, Eutelsat) or any of our acquisitions; our ability to successfully implement our business plan for our broadband services on our anticipated timeline or at all; risks associated with the construction, launch and operation of satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; our ability to successfully develop, introduce and sell new technologies, products and services; audits by the U.S. government; changes in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; our reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of our revenues; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; our reliance on a limited number of third parties to manufacture and supply our products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on our ability to sell products and services; the effect of recent changes to U.S. tax laws; our level of indebtedness and ability to comply with applicable debt covenants; our involvement in litigation, including intellectual property claims and litigation to protect our proprietary technology; our dependence on a limited number of key employees; and other factors as may be detailed from time to time in the Company's public announcements and SEC filings. Please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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