

Viasat Inc.
Supplemental Adjusted Combined Financial Information Under New Segments (Unaudited)

On May 21, 2024, during the fiscal year 2024 earnings call, Viasat, Inc. (Viasat) announced that it was introducing a new segment reporting structure commencing with the first quarter of fiscal year 2025. The new segment reporting structure is expected to better reflect Viasat's strategy following the acquisition of Inmarsat in May 2023 (the Inmarsat Acquisition), diverse global end markets and organizational changes, and is expected to allow Viasat to better assess the operational performance of, and allocated resources to, our multiple business lines. Under the new reporting structure, Viasat will have two segments: Communication Services and Defense and Advanced Technologies. The results of operations of the Inmarsat business are included in Viasat's consolidated financial statements for the periods following the closing of the Inmarsat Acquisition on May 30, 2023.

To assist investors in evaluating Viasat's historical and comparative financial performance relative to prior and future periods and to market trends, Viasat is providing certain unaudited supplemental adjusted combined financial information. This supplemental information shows, for illustrative purposes only, certain financial information of Viasat for the fiscal years ended March 31, 2024 and 2023, as well as for each fiscal quarter in fiscal year 2024, in each case on an adjusted combined basis, presented using the new segment reporting structure and excluding the non-recurring catch-up contribution from the litigation settlement. This supplemental information has been prepared by combining Viasat's results of operations from continuing operations for each of the new segments for the periods presented with the results of operations of Inmarsat for such segments for periods prior to the closing of the Inmarsat Acquisition, together with certain adjustments and reclassifications to reflect purchase price accounting, to conform Inmarsat's results of operations (which are reported in accordance with International Financial Reporting Standards (IFRS)) to GAAP, and to conform to the presentation of Viasat's historical financial information. Viasat and Inmarsat have different fiscal years, and therefore Inmarsat's results for the twelve-month period ended March 31, 2023 were derived by subtracting Inmarsat's historical results of operations for the three months ended March 31, 2022 from its historical results of operations for the year ended December 31, 2022, and adding Inmarsat's historical results of operations for the three months ended March 31, 2023. This adjusted combined financial information is unaudited, does not include pro forma adjustments to reflect the Inmarsat Acquisition and related transactions, and does not purport to be indicative of what the combined company's results of operations would have been if the Inmarsat Acquisition and related transactions had occurred at the beginning of the periods presented. In addition, the adjustments to arrive to the combined financial information do not reflect non-recurring charges incurred in connection with the Inmarsat Acquisition (other than to the extent already reflected in actual historical results), nor any cost savings and synergies that have resulted and are expected to result from the Inmarsat Acquisition (and associated costs to achieve such savings or synergies), nor any costs associated with severance, restructuring or integration activities resulting from the Inmarsat Acquisition.

This supplemental adjusted combined financial information also includes a presentation of adjusted combined Adjusted EBITDA using the new segment reporting structure, which is a non-GAAP financial measure that Viasat believes is appropriate to enhance an overall understanding of its past financial performance and prospects for the future. Viasat believes Adjusted EBITDA provides useful information to both management and investors by excluding specific expenses that Viasat believes are not indicative of its or Inmarsat's core operating results. Further, Adjusted EBITDA is a measure of operating performance used by management, as well as industry analysts, to evaluate operations and operating performance. In addition, since Viasat has historically reported non-GAAP results to the investment community, Viasat believes the inclusion of non-GAAP numbers provides consistency in financial reporting and facilitates comparisons to Viasat's historical operating results. The presentation of this additional non-GAAP information is not meant to be considered in isolation or as a substitute for measures of financial performance prepared in accordance with US GAAP or IFRS. A reconciliation between the non-GAAP financial information and the most comparable GAAP information is provided below.

This supplemental adjusted combined financial information is provided for illustrative purposes only and should be read in conjunction with: (1) Viasat's consolidated financial statements and notes thereto filed with the Securities and Exchange Commission, (2) Inmarsat's consolidated financial statements of Inmarsat Holdings for the year ended December 31, 2022, the unaudited condensed financial statements for the three months ended March 31, 2023 and the unaudited pro forma condensed combined financial information of Viasat for the year ended March 31, 2023 attached to Viasat's Current Report on Form 8-K/A filed with the Securities and Exchange Commission on May 26, 2023 and (3) the supplemental information regarding Inmarsat's posted on the Investor Relations section of Viasat's website.

ADDITIONAL SUPPLEMENTAL ADJUSTED COMBINED FINANCIAL INFORMATION EXCLUDING LITIGATION SETTLEMENT (UNAUDITED)

(In thousands)

	Three Months Ended				Fiscal Years Ended	
	June 30, 2023 Supplemental Adjusted ⁽¹⁾	September 30, 2023 Supplemental Adjusted ^{(2) (3)}	December 31, 2023 Historical Reported ⁽³⁾	March 31, 2024 Historical Reported ⁽³⁾ ⁽⁶⁾	March 31, 2024 Supplemental Adjusted ⁽⁶⁾	March 31, 2023 Supplemental Adjusted ^{(3) (4) (5) (6)}
Revenues:						
Communication services						
Aviation services	\$ 215,641	\$ 224,049	\$ 236,008	\$ 253,665	\$ 929,363	\$ 700,561
Government satcom services	165,784	169,843	176,311	168,048	679,986	649,997
Maritime services	137,242	130,428	130,121	124,196	521,987	505,655
Fixed services and other services	244,737	246,442	229,929	215,699	936,807	1,095,380
Total services	763,404	770,762	772,369	761,608	3,068,143	2,951,593
Total products	78,344	75,795	102,489	98,257	354,885	371,632
Total communication services revenues	841,748	846,557	874,858	859,865	3,423,028	3,323,225
Defense and advanced technologies						
Total services	49,646	52,924	53,097	50,415	206,082	166,383
Information security and cyber defense products	56,676	82,378	72,115	90,887	302,056	181,591
Space and mission systems products	72,387	92,306	65,182	79,378	309,253	259,286
Tactical networking products	37,384	42,445	57,676	64,589	202,094	179,099
Advanced technologies and other products	3,438	13,546	5,611	4,879	27,474	9,230
Total products	169,885	230,675	200,584	239,733	840,877	629,206
Total defense and advanced technologies revenues	219,531	283,599	253,681	290,148	1,046,959	795,589
Elimination of intersegment revenues	—	—	—	—	—	—
Total revenues	\$ 1,061,279	\$ 1,130,156	\$ 1,128,539	\$ 1,150,013	\$ 4,469,987	\$ 4,118,814
Adjusted EBITDA:						
Communication services	\$ 319,739	\$ 349,542	\$ 333,110	\$ 300,234	\$ 1,302,625	\$ 1,266,233
Defense and advanced technologies	27,677	136,748	50,000	57,501	271,926	185,946
Total Adjusted EBITDA	347,416	486,290	383,110	357,735	1,574,551	1,452,179
One-time litigation settlement contribution	—	(86,442)	—	—	(86,442)	(50,827)
Total Adjusted EBITDA excluding one-time litigation settlement contribution	\$ 347,416	\$ 399,848	\$ 383,110	\$ 357,735	\$ 1,488,109	\$ 1,401,352

(1) The three months ended June 30, 2023, includes the results of operations of Inmarsat in the communication services segment for periods prior to the closing of the Inmarsat Acquisition on May 30, 2023, as well as certain adjustments and reclassifications to reflect purchase price accounting, to conform Inmarsat's results of operations (which are reported in accordance with International Financial Reporting Standards (IFRS)) to GAAP, and to conform to the presentation of Viasat's historical financial information. See below for revenue adjustments and Adjusted EBITDA reconciliation.

(2) Revenues and Adjusted EBITDA for the three months ended September 30, 2023 exclude \$95 million and \$86 million, respectively, of non-recurring catch-up contributions from the litigation settlement in advanced technologies and other products within our defense and advanced technologies segment.

(3) See the reconciliation of historic reported Adjusted EBITDA for the three months ended September 30, 2023 (before giving effect to the exclusion of the litigation settlement amounts listed in note (2) above), December 31, 2023 and March 31, 2024, and for fiscal year 2023 (before giving effect to the exclusion of the litigation settlement amounts listed in note (5) below) below.

(4) The fiscal year ended March 31, 2023, includes the results of operations of Inmarsat in the communication services segment for a full fiscal year, period prior to the closing of the Inmarsat Acquisition on May 30, 2023, as well as certain adjustments and reclassifications to reflect purchase price accounting, to conform Inmarsat's results of operations (which are reported in accordance with International Financial Reporting Standards (IFRS)) to GAAP, and to conform to the presentation of Viasat's historical financial information. See below for revenue adjustments and Adjusted EBITDA reconciliation.

(5) Revenues and Adjusted EBITDA for the fiscal year ended March 31, 2023 exclude \$56 million and \$51 million, respectively, of non-recurring catch-up contributions from the litigation settlement in advanced technologies and other products within our defense and advanced technologies segment.

(6) From continuing operations.

SUPPLEMENTAL ADJUSTED COMBINED FINANCIAL INFORMATION (UNAUDITED)
(In millions)

	Three months ended June 30, 2023			Twelve months ended March 31, 2023		
	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total
Viasat historical revenues (US GAAP) ⁽¹⁾	\$ 560	\$ 220	\$ 780	\$ 1,705	\$ 851	\$ 2,556
Inmarsat historical revenues (IFRS) ⁽²⁾	267	—	267	1,528	—	1,528
Adjustments for purchase accounting, IFRS to US GAAP and other conforming adjustments ⁽³⁾	15	—	15	90	—	90
Supplemental adjusted combined revenues	<u>\$ 842</u>	<u>\$ 220</u>	<u>\$ 1,061</u>	<u>\$ 3,323</u>	<u>\$ 851</u>	<u>\$ 4,175</u>

	Three months ended June 30, 2023			Twelve months ended March 31, 2023		
	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total
Viasat Adjusted EBITDA ^{(1) (5)}	\$ 156	\$ 28	\$ 183	\$ 315	\$ 186	\$ 501
Inmarsat Adjusted EBITDA conformed to Viasat ^{(4) (5)}	154	—	154	890	—	890
Purchase accounting, IFRS to US GAAP and other conforming adjustments ⁽³⁾	10	—	10	61	—	61
Supplemental adjusted combined Adjusted EBITDA	<u>\$ 320</u>	<u>\$ 28</u>	<u>\$ 347</u>	<u>\$ 1,266</u>	<u>\$ 186</u>	<u>\$ 1,452</u>

⁽¹⁾ Viasat, Inc. from continuing operations as reported under new segments.

⁽²⁾ Inmarsat historical revenues for the three months ended June 30, 2023 consist of standalone revenues for the two months ended May 30, 2023 only.

⁽³⁾ Adjustments reflect purchase accounting and reclassifications to conform the historical financial information of Inmarsat from IFRS to US GAAP, giving effect to the Inmarsat Acquisition as if it occurred prior to fiscal year 2023.

⁽⁴⁾ Inmarsat Adjusted EBITDA conformed to the Viasat Adjusted EBITDA calculation. For the three months ended June 30, 2023, Inmarsat information represents standalone Adjusted EBITDA for the two months ended May 30, 2023 only.

⁽⁵⁾ See reconciliation of Viasat Adjusted EBITDA to Viasat segment operating profit (loss) before corporate and amortization of acquired intangible assets below and see reconciliation of Connect Bidco Limited Adjusted EBITDA (which is not materially different from Inmarsat Holdings' Adjusted EBITDA) to Connect Bidco Limited profit / (loss) below before giving effect to conforming changes to reflect Viasat's Adjusted EBITDA presentation.

CONNECT BIDCO LIMITED ITEMIZED RECONCILIATION BETWEEN PROFIT / (LOSS) AND ADJUSTED EBITDA IS AS FOLLOWS:
(In millions)

	Three months ended June 30, 2023	Twelve months ended March 31, 2023
Profit / (loss) for the period (IFRS)	13	151
Taxation charge / (income)	4	50
Net financing costs	16	99
Depreciation and amortisation	151	593
Cost associated with the Viasat transaction	41	47
Adjusted EBITDA ^{(6) (7)}	<u>\$ 225</u>	<u>\$ 940</u>

⁽⁶⁾ Adjusted EBITDA prior to conforming to Viasat's presentation (such as, policy election related to the treatment of a one-off foreign exchange gain related to the provision held for the HMRC launch costs case (\$28 million) that was settled during the quarter ended March 31, 2023, treatment of noncontrolling interest, equity in income (loss) of unconsolidated affiliates, etc.).

⁽⁷⁾ Contributions from Ligado were previously included as a net down adjustment to Adjusted EBITDA. However, as of June 5, 2024 (the date the Connect Bidco Limited March 31, 2024 quarterly results were reported), Ligado contributions are no longer classified as an exceptional item. Therefore Adjusted EBITDA for the twelve months ended March 31, 2023 has now been adjusted to include \$20 million of contributions from Ligado. As this adjustment was previously included in our supplemental information table above within row "Adjustments for purchase accounting, IFRS to US GAAP and other confirming adjustments", our supplemental information is unchanged.

AN ITEMIZED RECONCILIATION BETWEEN SEGMENT OPERATING PROFIT (LOSS) FROM CONTINUING OPERATIONS BEFORE CORPORATE AND AMORTIZATION OF ACQUIRED INTANGIBLE ASSETS AND ADJUSTED EBITDA IS AS FOLLOWS:
(In thousands)

	Three months ended June 30, 2023			Three months ended September 30, 2023			Three months ended December 31, 2023			Three months ended March 31, 2024		
	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total
Segment operating profit (loss) before corporate and amortization of acquired intangible assets	\$ (9,943)	\$ (3,762)	\$ (13,705)	\$ (831,186)	\$ 107,893	\$ (723,293)	\$ 36,049	\$ 11,752	\$ 47,801	\$ (11,974)	\$ 38,530	\$ 26,556
Depreciation ⁽¹⁾	122,491	9,520	132,011	225,962	10,599	236,561	218,860	10,620	229,480	258,475	11,114	269,589
Stock-based compensation expense	13,524	8,228	21,752	13,510	8,208	21,718	14,252	7,947	22,199	11,376	6,586	17,962
Other amortization	12,292	2,465	14,757	12,719	3,111	15,830	12,414	3,013	15,427	13,293	3,411	16,704
Acquisition and transaction related expenses ⁽²⁾	16,467	11,268	27,735	29,099	8,352	37,451	43,410	21,658	65,068	25,137	2,188	27,325
Satellite impairment and related charges, net	—	—	—	900,000	—	900,000	5,496	—	5,496	—	—	—
Equity in income (loss) of unconsolidated affiliates, net	831	—	831	(502)	—	(502)	2,689	—	2,689	3,957	—	3,957
Noncontrolling interest	(60)	(42)	(102)	(60)	(1,415)	(1,475)	(60)	(4,990)	(5,050)	(30)	(4,328)	(4,358)
Adjusted EBITDA from continuing operations	<u>\$ 155,602</u>	<u>\$ 27,677</u>	<u>\$ 183,279</u>	<u>\$ 349,542</u>	<u>\$ 136,748</u>	<u>\$ 486,290</u>	<u>\$ 333,110</u>	<u>\$ 50,000</u>	<u>\$ 383,110</u>	<u>\$ 300,234</u>	<u>\$ 57,501</u>	<u>\$ 357,735</u>
Adjusted EBITDA from discontinued operations ⁽³⁾	—	—	—	—	—	—	—	—	—	—	—	—
Adjusted EBITDA	<u>\$ 155,602</u>	<u>\$ 27,677</u>	<u>\$ 183,279</u>	<u>\$ 349,542</u>	<u>\$ 136,748</u>	<u>\$ 486,290</u>	<u>\$ 333,110</u>	<u>\$ 50,000</u>	<u>\$ 383,110</u>	<u>\$ 300,234</u>	<u>\$ 57,501</u>	<u>\$ 357,735</u>

	Twelve months ended March 31, 2024			Twelve months ended March 31, 2023		
	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total
Segment operating profit (loss) before corporate and amortization of acquired intangible assets	\$ (817,054)	\$ 154,413	\$ (662,641)	\$ (189,402)	\$ 63,257	\$ (126,145)
Depreciation ⁽¹⁾	825,788	41,853	867,641	350,954	52,701	403,655
Stock-based compensation expense	52,662	30,969	83,631	51,578	30,534	82,112
Other amortization	50,718	12,000	62,718	49,058	11,047	60,105
Acquisition and transaction related expenses ⁽²⁾	114,113	43,466	157,579	53,285	33,011	86,296
Satellite impairment and related charges, net	905,496	—	905,496	—	—	—
Other income, net	—	—	—	—	1,098	1,098
Equity in income (loss) of unconsolidated affiliates, net	6,975	—	6,975	(66)	—	(66)
Noncontrolling interest	(210)	(10,775)	(10,985)	(240)	(5,702)	(5,942)
Adjusted EBITDA from continuing operations	<u>\$ 1,138,488</u>	<u>\$ 271,926</u>	<u>\$ 1,410,414</u>	<u>\$ 315,167</u>	<u>\$ 185,946</u>	<u>\$ 501,113</u>
Adjusted EBITDA from discontinued operations ⁽³⁾	—	—	—	—	82,057	82,057
Adjusted EBITDA	<u>\$ 1,138,488</u>	<u>\$ 271,926</u>	<u>\$ 1,410,414</u>	<u>\$ 315,167</u>	<u>\$ 268,003</u>	<u>\$ 583,170</u>

⁽¹⁾ Depreciation expenses not specifically recorded in a particular segment have been allocated based on other indirect allocable costs, which management believes is a reasonable method.

⁽²⁾ Costs typically consist of acquisition, integration, and disposition related costs.

⁽³⁾ A reconciliation of Adjusted EBITDA from discontinued operations is presented below.

AN ITEMIZED RECONCILIATION BETWEEN NET INCOME (LOSS) FROM DISCONTINUED OPERATIONS ATTRIBUTABLE TO VIASAT, INC. AND ADJUSTED EBITDA FROM DISCONTINUED OPERATIONS IS AS FOLLOWS:
(In thousands)

	Twelve months ended March 31, 2024			Twelve months ended March 31, 2023		
	Communication Services	Defense and Advanced Technologies	Total	Communication Services	Defense and Advanced Technologies	Total
GAAP net income (loss) from discontinued operations attributable to Viasat, Inc.	\$ —	\$ (10,422)	\$ (10,422)	\$ —	\$ 1,302,387	\$ 1,302,387
Provision for (benefit from) income taxes	—	(578)	(578)	—	425,156	425,156
Depreciation and amortization	—	—	—	—	6,806	6,806
Stock-based compensation expense	—	—	—	—	2,347	2,347
Acquisition and transaction related expenses ⁽²⁾	—	—	—	—	7,252	7,252
(Gain) loss on the Link-16 TDL Sale	—	11,000	11,000	—	(1,661,891)	(1,661,891)
Adjusted EBITDA from discontinued operations	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 82,057</u>	<u>\$ 82,057</u>