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## ViaSat Wins Excellence in Avionics Award for In-Flight Connectivity Innovation

CARLSBAD, Calif., July 1, 2015 /PRNewswire/ -- <u>ViaSat Inc.</u> (NASDAQ: VSAT), an innovator in broadband and communication technologies and services, is proud to announce its Exede® In The Air service was named the In-Flight Connectivity Innovation winner at the Excellence in Avionics Awards, honoring the high achievements of individuals, organizations, teams and projects that are elevating the aviation industry.

The Exede In The Air service has transformed how passengers experience Wi-Fi on board today's commercial airlines by exceeding previous performance standards, driving the highest passenger take rates in the industry and showcasing new economic models that make in-flight Wi-Fi attractive for both passengers and airlines. Key achievements include:

- Non-stop Access to Internet Streaming & Web Services: Only Exede In The Air provides a service level agreement that ensures 12 Mbps to every connected passenger. Competitive services only aggregate bandwidth to the plane leaving passengers contending for service.
- Best Performance: The Exede In The Air service enables passengers to work, play, shop and stream content online up to eight times faster than alternate services.
- Increased Take Rates: Exede In The Air has the best passenger take rates in the industry; <u>over four times the historical rate</u>, with as many as 148 simultaneous devices connected during any given flight.
- Favorable Bandwidth Economics: ViaSat's Ka-band satellite network including ViaSat-1, the world's highest capacity satellite provides airlines the economics needed to offer service free to passengers.

"Receiving the Excellence in Avionics Award for In-Flight Connectivity Innovation is a reminder that we are on target with our mission: to enable home or office-like internet access when in flight," said Don Buchman, vice president and general manager, Commercial Mobility Business, ViaSat. "By delivering a high-quality in-flight broadband experience that resembles an on-the-ground equivalent internet service, coupled with the best economic model for both airlines and passengers, we are spurring innovation in the industry."

The Exede In The Air service is powered by ViaSat's high-capacity Ka-band satellite network and provides airlines with the performance and scalability needed to keep pace with traveler and aircraft crew demands for data-intensive websites, mediarich applications and aircraft operational data.

The first annual Excellence in Avionics Awards program, focused on companies that were driving the aviation industry forward, from social awareness to environmental impact, to individual accomplishments and career dedication. Excellence in Avionics honors were presented in eleven categories with more than 100 entries received, from a wide array of companies across multiple verticals from a variety of industries and geographic regions.

Winners of the Excellence in Avionics Awards were determined by an independent panel of judges from the editorial staff of Avionics Magazine, as well as select members from Access Intelligence. For a full list of Excellence in Avionics Award winners, visit: <u>http://www.aviationtoday.com/excellence-winners</u>.

## **About Avionics Magazine**

Avionics Magazine is the only publication that covers all segments of the worldwide aviation electronics industry including commercial transport, business and general aviation, military and rotorcraft. Our content reports in-depth on technical, business and regulatory developments throughout the global avionics industry, which serves top avionics and technology executives throughout the value chain.

## About ViaSat

ViaSat engineers creative ways to connect people to new communication applications with networking systems and services that enable a fast, cost-efficient, secure, and high-performance connection to virtually any location. The Company offers <u>Exede® high-speed internet</u> and broadband services in North America; worldwide mobile satellite services, including global tracking and messaging as well as high-speed in-flight internet; satellite broadband networking systems; Wi-Fi and other hotspot operations, support, and management systems; network-centric military communication systems for the U.S. and allied governments; cybersecurity; and communication system design. Headquartered in Carlsbad, California, ViaSat employs more than 3,400 people worldwide in the areas of technology development, customer service, and network operations. For more information, please visit ViaSat at <u>www.viasat.com</u>, or follow the Company on <u>Facebook, Twitter, LinkedIn</u> and <u>YouTube</u>.

## **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, among others, statements about internet access, performance, passenger take rates and download speeds. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: the ability to successfully implement ViaSat's business plan for broadband satellite services on ViaSat's anticipated timeline or at all; risks associated with the construction, launch and operation of ViaSat's satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; negative audits by the U.S. government; continued turmoil in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; ViaSat's reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of ViaSat's revenues; the ability to successfully develop, introduce and sell new technologies, products and services; reduced demand for products as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; reliance on a limited number of third parties to manufacture and supply ViaSat's products; increased competition and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on ViaSat's ability to sell products and services; ViaSat's level of indebtedness and ability to comply with applicable debt covenants; ViaSat's involvement in litigation, including intellectual property claims and litigation to protect proprietary technology; and ViaSat's dependence on a limited number of key employees. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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