



## ViaSat Introduces Exede Voice Home Telephone Service

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CARLSBAD, Calif., June 13, 2013 /PRNewswire/ -- ViaSat Inc. (NASDAQ: VSAT) is launching Exede® Voice, becoming the first satellite Internet service provider to offer U.S. residential telephone service. The offering complements the company's award-winning [Exede satellite Internet service](#), which has transformed satellite Internet through its affordable 12 Mbps speeds using the world's highest capacity satellite, ViaSat-1. With the introduction of Exede Voice on June 17, ViaSat will begin offering consumers the nation's first all-satellite phone/Internet "double play" with unlimited local and long distance calling within the US and Canada, plus a full suite of digital phone features. Also available will be a "triple play" bundle — with Internet, telephone, and TV — starting at \$99.99 per month.

(Logo: <http://photos.prnewswire.com/prnh/20091216/VIASATLOGO>)

According to Lisa Scalpone, vice president of Satellite Services, Exede Voice benefits consumers by providing a high-quality home telephone service at a competitive price. "The launch represents an important step forward for our service and the Exede brand," Scalpone said. "We have long wanted to provide our customers with a cost-effective alternative to paying for an expensive landline through the telephone company. With the introduction of Exede Voice we can now offer a triple play, a first-of-its-kind for the satellite industry and a great deal for consumers at a monthly price under \$100."

The ViaSat engineering team designed Exede Voice to be optimized with Exede satellite and ground technology, producing superior call quality. The team spent a year in development and another year in technical and user testing to ensure quality and reliability, including trials with hundreds of residential users.

### Exede Voice Satellite Phone Service and Exede Bundle Features

- The introductory offer for Exede 12 Internet customers includes monthly home phone service with unlimited calling to all 50 states and Canada for \$19.99. International toll calling to more than 120 countries is also available.
- Prices for the of Exede [Internet/telephone double play bundle](#) begin at \$69.98 per month and depend upon the Internet plan selected.
- A package of popular calling features is included at no extra charge, including voice mail, caller ID, call waiting, call holding, call forwarding, and call return.
- Phone service use is not counted against the customer's Exede Internet data allowance.
- Landline customers may transfer their home telephone number to Exede Voice.
- The service is integrated with 911 and Enhanced 911 services for emergency response as well as 711 services to access Telecommunications Relay Services (TRS) for individuals with hearing and speech disabilities.

The only equipment required for the new telephone service is a small Exede Voice Adapter, which is shipped free to customers and easily connects between the Exede modem and the telephone. More information about Exede Voice will be available at [www.exede.com/voice](http://www.exede.com/voice).

### About Exede Internet ([www.exede.com](http://www.exede.com))

Exede, a service of ViaSat Inc., delivers high-speed Internet and to more than 297,000 subscribers across the U.S. Powered by ViaSat-1, the world's highest capacity satellite, Exede Internet uses spot-beam technology to cover approximately 80 percent of the U.S. population. With download speeds of 12 Mbps, Exede service has transformed satellite Internet for households who previously had slow, inadequate Internet service. It is also proving to be a popular, competitive alternative to residential DSL and wireless Internet.

In the FCC annual benchmarking report, *Measuring Broadband America 2013*, Exede service led all Internet service providers included in the study in surpassing advertised speeds. ViaSat-1 earned a Guinness World Records® achievement as the highest-capacity communications satellite in the world at the time of its launch in October 2011. Exede Internet is also a winner of a 2013 Edison Award for innovation and performance and a winner of the 2012 Popular Science "Best of What's New."

### About ViaSat ([www.viasat.com](http://www.viasat.com))

ViaSat delivers fast, secure communications, Internet, and network access to virtually any location for consumers, governments, enterprise, and the military. The company offers fixed and mobile satellite network services including Exede by ViaSat, which features ViaSat-1, the world's highest capacity satellite; service to more than 2,300 mobile platforms, including Yonder® Ku-band mobile service; satellite broadband networking systems; and network-centric military communication systems and cybersecurity products for the U.S. and allied governments. ViaSat also offers communication system design and a number of complementary products and technologies. Based in Carlsbad, California, ViaSat employs over 2,700 people in a number of locations worldwide for technology development, customer service, and network operations.

### Safe Harbor Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, among others, statements that refer to service availability, transmission speed, call quality and monthly service savings. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include the ability to successfully develop, introduce, and sell new products and enhancements; contractual problems; product defects; manufacturing issues or delays; regulatory issues; technologies not being developed according to anticipated schedules, or that do not perform according to expectations; increased competition; and other factors affecting the communications industry generally.

In addition, please refer to the risk factors contained in ViaSat's SEC filings available at [www.sec.gov](http://www.sec.gov), including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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