

Viasat Launches Premium Residential Internet Service in Brazil; Will Become First Satellite Internet Service Provider to Make High-Speed Internet Available Across 100 Percent of the Country

July 7, 2020

New Internet Service Plans are Competitively-Priced, Deliver Fast Speeds and Offer Unique Features such as Unlimited Chat and Browsing, as well as an Internet 'Free Zone' from 2:00 AM to 7:00AM Local Time

SÃO PAULO, July 7, 2020 /PRNewswire/ -- Viasat Inc. (NASDAQ: VSAT), a global communications company, announced today the availability of reliable, high-speed, high-quality internet service for residential customers in Brazil. Viasat expects to be the only satellite internet service provider (ISP) that will be capable of making high-speed internet available in 100 percent of the country, upon completion of the residential launch rollout.

Brazilian residents across the initial launch states can now subscribe to a home satellite internet service with speeds up to 20 Megabits per second (Mbps) and data rich packages that go up to 80 Gigabytes (GB) of data per month, enabling them to enjoy online access for daily activities including social media, video streaming content, video call services, work-from-home, online education, sending/receiving emails and using unlimited chat and web browsing.

Viasat's residential plans in Brazil

Viasat's new residential internet service for Brazil uses bandwidth from the Telebras SGDC-1 satellite to deliver satellite internet services. The service is launching today across eight states including São Paulo, Rio de Janeiro, Minas Gerais, Pernambuco, Paraná, Rio Grande do Sul, Federal District and Amazonas. The service will be rolled out across the country, with an expected completion date before the end of 2020.

Simplified to fit the needs of Brazilian internet users, Viasat offers two plans: a basic plan (Viasat 10Mega) and an advanced plan (Viasat 20Mega). Each plan includes download speeds of up to 10 Mbps and 20 Mbps, respectively, along with in-home Wi-Fi. In addition, Viasat's Brazil residential plans are competitively priced and include unique features, such as unlimited chat and browsing and also a free zone from 2:00am to 7:00am local time.

"Now, Brazilian homes will have access to a reliable, high-speed satellite-based internet service, unlike any satellite internet service they've used before," said Bruno Soares Henriques, commercial director, Viasat Brazil. "We are proud to deliver a high-quality internet service, with features like unlimited chat and web browsing, across the country. Our fast, data-rich residential plans will meet the needs and interests of the millions of Brazilians we can potentially service—enabling us to distinguish the viasat internet service from others on the market."

Viasat has been investing in Brazil since 2018, and has set-up a team with local expertise that is highly motivated to deliver the most impactful connectivity solutions to the Brazilian people. Viasat is working with <u>Visiontec</u> to provide in-market sales, fulfillment and technical support expertise for the residential internet service. Viasat recently <u>announced</u> an expansion of its existing partnership with Visiontec designed to support its residential service. Viasat is currently onboarding and training dealers through an online program to help keep all representatives safe. For partners interested in working with Viasat, a live YouTube event with additional information will be streamed on July 8, 2020, at 7:00pm GMT-3—a link to the event can be found here.

To learn more about Viasat residential internet service offerings in Brazil, call 0800-317-1515 or visit www.viasatdobrasil.com.br

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to Viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1934. Forward-looking statements include statements that refer to Viasat residential internet in Brazil, including with respect to the coverage, speed, quality and other performance features of the service; plan offerings; expected completion date of the countrywide roll-out; and capability of making high-speed internet available in 100% of the country upon full rollout. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: risks associated with the operation of the SGDC-1 satellite, including the effect of any anomaly, operational failure or degradation in satellite performance; contractual problems, or other issues with our sales, fulfillment and support partner; product defects, manufacturing issues or delays, regulatory issues, and technologies that do not perform according to expectations. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

Copyright © 2020 Viasat, Inc. All rights reserved. Viasat, the Viasat logo and the Viasat signal are registered trademarks of Viasat, Inc. All other product or company names mentioned are used for identification purposes only and may be trademarks of their respective owners.

C View original content:http://www.prnewswire.com/news-releases/viasat-launches-premium-residential-internet-service-in-brazil-will-become-first-satellite-internet-service-provider-to-make-high-speed-internet-available-across-100-percent-of-the-country-301088869.html

Carlos Mangandy, Public Relations, +1 760-893-3820, Carlos.Mangandy@viasat.com, OR June Harrison, Investor Relations, +1 760-476-2633, IR@viasat.com