

United States Air Force Awards Viasat a Sole-Source Indefinite-Delivery/Indefinite-Quantity Contract Worth Up to \$90 Million to Expand Tactical Data Networking Capabilities

January 21, 2020

IDIQ Contract Covers Viasat's BATS-D Device--the World's First and Only Handheld Link 16 Radio for Real-Time Fused Air/Ground Military Communications

CARLSBAD, Calif., Jan. 21, 2020 /PRNewswire/ -- Viasat Inc. (NASDAQ: VSAT), a global communications company, announced today it was recently awarded an indefinite-delivery/indefinite-quantity (IDIQ) contract worth a maximum ceiling of \$90 million, to provide special warfare operators of the United States Air Force (USAF) with Viasat's Battlefield Awareness Targeting System—Dismounted (BATS-D) handheld Link 16 radios (also known in the U.S. Department of Defense nomenclature as the AN/PRC-161 radio). In addition to equipment, the IDIQ award covers associated operator training and maintenance.

BATS-D is the world's first and only handheld Link 16 radio. It bridges a critical gap between air and ground forces by providing warfighters at the tactical edge with real-time, secure, reliable access to integrated air and ground information for improved situational awareness and enhanced close air support communications.

"This IDIQ award demonstrates the value of the AN/PRC-161 handheld Link 16 radio for the unique mission requirements of today's USAF operators," said Ken Peterman, president, Government Systems, Viasat. "Today, nearly 2,500 AN/PRC-161 BATS-D radios have been shipped to U.S. warfighters worldwide, and we continue to see strong demand for its use across multiple military branches, and among coalition partners as it has the proven ability to significantly enhance situational awareness, improve mission coordination and accelerate decision timelines in a multi-domain battlespace."

The IDIQ contract was awarded by the U.S. Air Force Life Cycle Management Center at Wright Patterson Air Force Base in Ohio.

For more information about Viasat's BATS-D radio and technology, please visit Viasat's website here.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include statements about the receipt of awards under the USAF IDIQ contract, and the benefits of the Viasat BATS-D handheld Link 16 radio. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, delays in approving U.S. government budgets and cuts in government defense expenditures, technologies that do not perform according to expectations, and the introduction of new technologies and other factors affecting the communications and defense industries generally. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

Copyright © 2020 Viasat, Inc. All rights reserved. Viasat, the Viasat logo and the Viasat signal are registered trademarks of Viasat, Inc. All other product or company names mentioned are used for identification purposes only and may be trademarks of their respective owners.

C View original content:http://www.prnewswire.com/news-releases/united-states-air-force-awards-viasat-a-sole-source-indefinite-deliveryindefiniteguantity-contract-worth-up-to-90-million-to-expand-tactical-data-networking-capabilities-300990020.html

SOURCE Viasat, Inc.

Viasat, Inc. Contacts: Jamie Clegg, Public Relations, Viasat Government Systems, +1 760-893-3609, James.Clegg@viasat.com; or June Harrison, Investor Relations, +1 760-476-2633, IR@viasat.com