

Aeromexico Selects Viasat In-flight Internet for New Boeing 737 MAX Aircraft

September 24, 2018

Aeromexico Will Tap into the Most Powerful Communications Satellite in the World; Providing Optimized Internet Experiences that Will Keep Pace with Future Passenger and Crew Broadband Demands

BOSTON, Sept. 24, 2018 /PRNewswire/ -- (Airline Passenger Experience Show—APEX) <u>Viasat Inc.</u> (Nasdaq: VSAT), a global communications company, today announced Aeromexico will deploy the <u>Viasat in-flight internet system</u> across 18 new Boeing 737 MAX aircraft, with an option to extend up to 60 aircraft. First line-fit installations of Viasat's equipment have already begun.

Aeromexico evaluated the Viasat in-flight internet service against competitor offerings and chose Viasat based on its proven, scalable network platform. Aeromexico's ability to tap into the ViaSat-2 satellite as well as Viasat's future satellites, gave the airline great confidence it would be able to offer the best service quality with:

- Optimal in-flight Wi-Fi reliability for the best and most consistent online experience gate-to-gate.
- Fast onboard internet speeds ensuring passengers and crew have advanced streaming, downloading and web browsing capabilities.
- High value internet performance as Viasat's satellite system offers significant capacity and competitive bandwidth to Aeromexico's flight routes.
- A futureproofed approach to in-flight Wi-Fi, that will give Aeromexico access to the top-of-the-market advanced satellite communications system and spacecraft innovations to meet the growing broadband demands of the fully connected aircraft.

Viasat's in-flight internet system will ensure Aeromexico's aircraft can stay connected – as the technology is forward and backward compatible across the full fleet of Viasat's spacecraft. This will give Aeromexico passengers optimal internet streaming and web browsing capabilities when traveling; flight crews the opportunity to stay connected for enhanced passenger services; and operations teams on the ground the ability to perform maintenance tasks when the plane is flying at 35,000 feet.

"As Mexico's global airline, we take great pride in ensuring our passengers have access to the latest innovations and airline comforts," said Andres Castañeda, Chief Marketing Officer, Aeromexico. "By bringing Viasat in-flight internet on board, we will deliver a top class in-flight Wi-Fi experience for our passengers. We want all of our clients to enjoy a high-quality internet experience in the air, and partnering with Viasat will accomplish that."

"Aeromexico's decision to deploy Viasat's industry-leading in-flight internet system is a testament to their forward-thinking technology approach and their commitment to passenger and crew excellence," said Don Buchman, vice president and general manager, Commercial Aviation, Viasat. "Our current service has been recognized by multiple third parties as the best in-flight internet service on the global market, offering high-performance and high-dependability. With ViaSat-2 and subsequently ViaSat-3, we will bring even greater speeds and reliability with built-in scale and flexibility to serve millions of passengers daily as they fly across multiple continents."

About Grupo Aeromexico

Grupo Aeroméxico, S.A.B. de C.V. is a holding company whose subsidiaries are engaged in commercial aviation in Mexico and the promotion of passenger loyalty programs. Aeromexico, Mexico's global airline, operates more than 600 daily flights and its main hub is in Terminal 2 at the Mexico City International Airport. Its destinations network features more than 90 cities on three continents, including 43 destinations in Mexico, 22 in the United States, 17 in Latin America, 4 in Europe, 3 in Canada and 3 in Asia.

The Group's operating fleet of 133 aircraft is comprised of Boeing 787 and 737 jet airliners and next generation Embraer 170 and 190 models. In 2012, the airline announced the most significant investment strategy in aviation history in Mexico, to purchase 100 Boeing aircraft including 90 MAX B737 jet airliners and 10 B787-9 Dreamliners.

As a founding member of the SkyTeam airline alliance, Aeromexico offers customers more than 1,000 destinations in 177 countries served by the 20 SkyTeam airline partners rewarding passengers with benefits including access to 672 premium airport lounges around the world. Aeromexico also offers travel on its codeshare partner flights with Delta Air Lines, Avianca, Copa Airlines, EL AL, GOL Linhas Aéreas, Jet Airways and WestJet, with extensive connectivity in countries like the United States, Brazil, Canada, Central America, Colombia, India, Israel or Peru. www.aeromexico.com/www.skyteam.com

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to <u>Viasat's Corporate Blog</u>, or follow the Company on social media at: <u>Facebook</u>, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include among others, statements that refer to the ViaSat-2 and ViaSat-3 satellite and in-flight internet system speeds, performance, value, availability, forward-compatibility, capacity and reliability; the ability to meet future broadband demands; and the installation of the Viasat in-flight internet system on Aeromexico aircraft, including with respect to aircraft covered by the contractual option.

Factors that could cause actual results to differ include: contractual problems; product defects; manufacturing issues or delays; regulatory issues; technologies not being developed according to anticipated schedules, or that do not perform according to expectations; Viasat's ability to realize the anticipated benefits of the ViaSat-2 and ViaSat-3 satellite platforms; unexpected expenses or delays related to the satellite systems; the ability to successfully implement Viasat's business plan for broadband satellite services on Viasat's anticipated timeline or at all, including with respect to the ViaSat-2 and ViaSat-3 satellite platforms; risks associated with the construction, launch and operation of Viasat's satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; and increased competition and other factors affecting the aviation sector generally. In addition, please refer to the risk factors contained in Viasat'sSEC filings available at <u>www.sec.gov</u>, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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