



U.S. Government Awards Viasat an Eight-Year Contract to Provide Elite Global In-flight Connectivity Services on U.S. Government Senior Leader Aircraft

September 6, 2018

CARLSBAD, Calif., Sept. 6, 2018 /PRNewswire/ -- The United States Defense Information Systems Agency (DISA) has officially awarded global communications company, [Viasat Inc.](#) (NASDAQ: VSAT), an eight-year, firm-fixed price contract to provide U.S. Government Senior Leader and VIP aircraft with in-flight broadband and connectivity services. The base year award value is \$55.6 million. The period of performance for the base year award is Sept. 1, 2018, through Aug. 31, 2019. The base year and seven 12-month option periods have a total cumulative value of \$559.8 million.

Over the past two and a half years, Viasat has provided in-flight broadband and connectivity services to senior leader aircraft under the AMSS IIa contract, demonstrating its unique satellite communication (SATCOM) capabilities. Building on the initial contract phase, and leveraging Viasat's continuous improvement, continuous development model, this new contract enables Viasat to provide even more advanced broadband connectivity service options with expanded coverage and increased data rates, as well as enhanced security, resiliency and flexibility.

"We are proud to provide U.S. Government senior leaders with a proven in-flight broadband connectivity experience. Our best-in-class connectivity service with advanced cyber protection for secure air-to-ground communication ensures senior leaders are connected—virtually anywhere they fly," said Ken Peterman, president, Government Systems, Viasat. "This contract validates the value of our Hybrid Adaptive Network (HAN) that's continually improving and embracing emergent satellite network capabilities across multiple bands and multiple networks. The distinguished performance of our HAN architecture is representative of the elite capacity, resilience, security, and speed available on Viasat's global broadband network."

Viasat's HAN uses [cutting-edge hybrid terminal technology](#) to enable automatic and rapid in-flight network switching across Ku- and Ka-band satellite networks as well as multiple orbital regimes for optimized global roaming connectivity. In addition, the HAN leverages Viasat's latest innovations in layered resilience to mitigate against congestion, intentional and unintentional interference sources and rapidly evolving cyber threats in highly contested environments. The HAN is unique to Viasat, and not offered by any other service provider today.

The Viasat in-flight internet service has been recognized industry-wide for delivering fast, high-quality, reliable in-flight internet service [1]. As noted by Viasat, the service enables an elite connectivity experience with the ability to use the in-flight broadband connection to stream full-motion high-definition video for en-route Command and Control (C2) missions; to maintain two-way communications through HD video conference calling or voice over internet protocol calls; and to access real-time intelligence and other location-based, live-sensor data for critical decision-making and more.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the success and the timeline of opportunities delivered to the U.S. government for in-flight broadband support for its complete range of senior leader and VIP aircraft, and renewal of options beyond the base year contract. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the industry generally. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

Copyright © 2018 Viasat, Inc. All rights reserved. All other product or company names mentioned are used for identification purposes only and may be trademarks of their respective owners. Viasat is a registered trademark of Viasat, Inc.

[1] Industry awards include: [Avionics Award](#); [Crystal Cabin Award](#); [Via Satellite Excellence Award](#); among others

 View original content: <http://www.prnewswire.com/news-releases/us-government-awards-viasat-an-eight-year-contract-to-provide-elite-global-in-flight-connectivity-services-on-us-government-senior-leader-aircraft-300707790.html>

SOURCE Viasat, Inc.

Jamie Clegg, Public Relations, Viasat Government Systems, +1 760-893-3609, James.Clegg@viasat.com; OR June Harrison, Investor Relations, +1 760-476-2633, IR@viasat.com