Viasat's Small Tactical Terminal Reaches 1,000 Production Units Shipped

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Key Milestone Signifies Increased Adoption of the World's Only Small Form Factor Multi-Channel Link 16 Radio by U.S. and International Military Agencies

CARLSBAD, Calif., July 9, 2018 /PRNewswire/ -- Viasat Inc. (NASDAQ: VSAT), a global communications company, announced today it has surpassed a key milestone of 1,000 KOR-24A Small Tactical Terminal (STT) production units shipped. The 1,000th terminal has been installed on a United StatesMarine Corps AV-8B Harrier II attack aircraft, one of the numerous aircraft models on which the STT has been integrated and fielded. STTs are operational on air, ground and maritime platforms, and are currently deployed and in use by all U.S. military armed forces and by military organizations of five international coalition partner nations.

In addition to shipping the 1,000th production unit in April 2018, Viasat is steadily increasing production deliveries to 50 per month in response to growing market demand. The STT is a significant contributor to Viasat's portfolio of Non-Developmental Item (NDI) offerings leveraging Link 16 for the U.S. and international defense markets. It is a critical enabler that allows platforms with size, weight and power (SWaP) restrictions to finally be a part of the Link 16 network, to exchange near real-time tactical situational awareness data and secure voice with other, high-valued Link 16 enabled U.S., NATO and coalition air, sea and ground platforms. Viasat's NDI offerings are designed to rapidly deliver cutting-edge technology solutions ahead of the traditional government procurement model by leveraging the Company's agile development process and flexible business model.

The STT is the world's only multi-channel radio capable of performing Link 16 communications in a small form factor, and includes interoperable functionality to improve communications between U.S. and international coalition partners' military agencies requiring critical information from multiple networks. It is additionally a truly software-defined radio, which will be capable of more modern Very High Frequency (VHF) or Ultra High Frequency (UHF) waveforms as they become available.

"Delivering the 1,000th STT to customers is a testament to Viasat's ability to deliver technology that meets mission-critical requirements today while maintaining the flexibility to support the evolving mission demands of tomorrow," said Ken Peterman, president, Government Systems, Viasat. "Given current backlog, continued interest and pending orders by both U.S. and international defense customers, we are steadily increasing production run rates and additionally establishing a surge capacity in order to meet increased demand and provide warfighters with a robust connectivity solution at the tactical edge."

STTs are built to operate over extensive periods of time in order to provide military forces with superior connectivity. STTs in the field have already accumulated over 1.75 million hours of operation to date and have maintained a Mean Time Between Failures (MTBF) exceeding 6,000 operating hours per terminal.

Viasat's portfolio of next-generation tactical datalink solutions, including the STT, is continually updated to support customers' evolving mission needs. Recent updates to the STT include the introduction of an improved frequency oscillator to enable STT platforms to operate beyond line of sight (BLOS) from other Link 16 platforms and more seamlessly re-establish communications in the most dynamic and challenging environments. In addition, new software features enable higher useable data rates when communicating in enhanced throughput modes. Moving forward, STTs will continue to see new capabilities infused into the platform, including the roll-out of a software-only upgrade to address cryptographic modernization by the end of 2019.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to Viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the KOR-24 STTs ability to improve communications for, and provide certain benefits to, U.S. and international military agencies, expected increases in production rates and our ability to meet increased demand, and anticipated updates for future STTs. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: KOR-24A product defects, manufacturing issues or delays, contractual problems, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the government and defense sectors generally. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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