

Apache AH-64E Guardian Helicopters to Include the ViaSat Link 16 Small Tactical Terminal in Production Aircraft

CARLSBAD, Calif., Jan. 28, 2016 /PRNewswire/ -- <u>The Boeing Company</u> (NYSE: BA) has awarded <u>ViaSat Inc.</u> (Nasdaq: VSAT), a global broadband services and technology company, a contract for the production of approximately 90 Link 16 Small Tactical Terminals (STT) for the Lots 5 and 6 of the AH-64E Apache Guardian Attack Helicopter production line. Â

The AH-64 Apache is the world's most advanced multi-role combat helicopter and is used by the U.S. Army and a growing number of international defense forces. Specifically, this STT full-rate production contract will cover Apache helicopters for the next two years. In addition, the STT has been selected by the U.S. Government as the long-term radio solution for Link 16 and Soldier Radio Waveform (SRW) capability for AH-64E Apache helicopters. The commitment to the STT was made in recognition of the terminal's capability to meet the ongoing needs of today's warfighter while saving the U.S. government nearly \$250M over the life of the program.

ViaSat brings real-time combat communications and network interoperability with its two-channel, software-defined STT. The low-SWaP (size, weight and power) STT enables the AH-64E Apache helicopters to maintain constant presence on the Link 16 network while simultaneously switching waveforms and network connections on the second channel on the fly; merge disparate networks; and deliver situational awareness as the mission unfolds. The terminal is packaged in an affordable, ruggedized, compact form factor that highlights both innovative design and usability.

"The AH-64E Apache award is a significant milestone for ViaSat in that it enables us to deliver critical communications capabilities for Army aviation while providing a logistically common solution for Link 16 needs across multiple applications," said Ken Peterman, senior vice president and general manager, Government Systems Division, ViaSat. "Our strategy in the defense market has been to recognize critical warfighter needs and apply our commercial model to develop inventive solutions with availability years ahead of, and at a fraction of the total cost of traditional DoD programs of record. We see this AH-64E Apache award as validation for our strategy and a key first step in laying the groundwork for future terminals that will provide key operational data to warfighters but in form factors previously considered unimaginable."

About ViaSat

ViaSat, Inc. (NASDAQ: VSAT) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access - anywhere - whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information visit ViaSat at: www.viasat.com, or follow the Company on social media: Facebook, A Twitter, A LinkedInA and YouTube.

Forward Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the STT timeframe, cost savings to the U.S. government and strategy for future terminals. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the government and defense sectors generally. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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