

June 3, 2016

# ViaSat Selected for In-flight Wi-Fi Service on American Airlines 737 MAX Fleet

## -- New Agreement Enables American to Increase Passenger Engagement and Optimize Customers' Onboard Wi-Fi Experiences with a Proven, Scalable Internet Platform -- ViaSat Already Recognized as the Fastest, Best Performing In-flight Internet System, Delivering Highest Quality Streaming Video and Media Experiences to Every Connected Passenger Device on the Plane

CARLSBAD, Calif., June 3, 2016 /PRNewswire/ -- <u>American Airlines</u> (NASDAQ: AAL) has selected <u>ViaSat Inc.</u> (NASDAQ: VSAT), a global broadband services and technology company, to outfit its new Boeing 737 MAX fleet with ViaSat's in-flight internet service. The ViaSat in-flight internet service has been recognized with multiple industry awards for delivering the best performing, highest-quality and fastest in-flight internet experience. The service encourages higher passenger engagement per plane by offering an 'at home' internet experience when in-flight - with the ability to stream movies, videos, television and music, as well as surf the web, upload pictures to social media, email large files and more.

The new American planes will tap into the power of ViaSat's advanced <u>high capacity Ka-band satellite system</u>, which will include ViaSat-1, ViaSat-2 and ViaSat-3 satellite platforms, and has more capacity in orbit than any other in-flight Wi-Fi provider. American will leverage ViaSat's first two generation satellite platforms, which together provide more capacity than all of the commercial satellites over North America combined. When the first ViaSat-3 class satellite platform launches in 2019, it will more than double the capacity again. With its capacity-rich satellite platforms, ViaSat is able to deliver the fastest, highest quality in-flight internet service to <u>each</u> connected device on a plane.

"Our satellite bandwidth enables an 'at home' internet experience that can serve everyone on the plane - and empowers innovative business models for airlines and their passengers," said Mark Dankberg, ViaSat chairman and CEO. "We are delighted and honored to have the opportunity to work with American Airlines and help fulfill their goal of delivering the best in-flight Wi-Fi experience throughout their fleet. We believe we are now approaching the end of an era where passengers have paid very high prices for very slow connections. Our agreement highlights a significant initial step for American to deliver an onboard Wi-Fi experience every passenger will want to use."

As an internet service provider, ViaSat already serves nearly 700,000 residential and business users with high-speed, highquality satellite internet. The ViaSat network is also the key to supporting thousands of simultaneously connected aircraft, each with dozens to hundreds of connected devices.

### Availability

First Boeing 737 MAX aircraft with the ViaSat in-flight internet system are scheduled to go into service in September 2017.

### About ViaSat

ViaSat, Inc. (NASDAQ: <u>VSAT</u>) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access - anywhere - whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information visit ViaSat at: <u>www.viasat.com</u>, or follow the Company on social media: <u>Facebook</u>, <u>Twitter</u>, <u>LinkedIn</u> and <u>YouTube</u>.

### **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements, among others, statements that refer to the speed, performance and quality of ViaSat's internet service; the roll-out and uptake of products and services by, and services offered by, American Airlines; satellite construction and launch activities, including the expected launch date and capacity gains of ViaSat-2; the performance and benefits of the ViaSat-1, ViaSat-2 and ViaSat-3 class satellites and any future satellite we may construct or acquire; and the expected capacity, service, coverage, service speeds, availability and

other features of the satellites, and the timing, cost, economics and other benefits associated therewith. Readers are cautioned that actual results could differ materially and adversely from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: the ability to realize the anticipated benefits of the ViaSat-1, ViaSat-2 and ViaSat-3 class satellites and any future satellite we may construct or acquire; unexpected expenses or delays related to satellite projects, the ability to successfully implement ViaSat's business plan for broadband services on the anticipated timeline or at all; risks associated with the construction, launch and operation of satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; ability to successfully develop, introduce and sell new technologies, products and services; audits by the U.S. government; changes in the global business environment and economic conditions; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; reliance on a limited number of third parties to manufacture and supply ViaSat's products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on ViaSat's ability to sell products and services; ViaSat's level of indebtedness and ability to comply with applicable debt covenants; ViaSat's involvement in litigation, including intellectual property claims and litigation to protect proprietary technology; and ViaSat's dependence on a limited number of key employees. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

Copyright © 2016 ViaSat, Inc. All rights reserved. All other product or company names mentioned are used for identification purposes only and may be trademarks of their respective owners. ViaSat is a registered trademark of ViaSat, Inc.

To view the original version on PR Newswire, visit:<u>http://www.prnewswire.com/news-releases/viasat-selected-for-in-flight-wi-fi-service-on-american-airlines-737-max-fleet-300279368.html</u>

SOURCE ViaSat Inc.

News Provided by Acquire Media