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## **ViaSat Part of Prime Contract Valued up to \$10 Billion in Support of U.S. ARMY Global Tactical Advanced Communications Systems (GTACS)**

### **Indefinite Delivery, Indefinite Quantity (IDIQ) contract sets up competition for supply of hardware, software, engineering, logistics, development, test, and support**

CARLSBAD, Calif., Nov. 12, 2012 /PRNewswire/ -- The U.S. Army has named ViaSat Inc. (Nasdaq:VSAT) as one of 20 prime contractors that will compete to deliver systems to address quickly evolving communication requirements for military units and disaster response teams. Under the Global Tactical Advanced Communications Systems (GTACS) program, valued at up to \$10 billion, ViaSat will compete to supply tactical Command, Control and Communications (C3) system hardware, software, engineering, logistics, development, test, and system related support.

(Logo: <http://photos.prnewswire.com/prnh/20091216/VIASATLOGO>)

Tactical C3 requirements are changing so rapidly that there is a corresponding need to change to a more responsive acquisition system that minimizes or eliminates unnecessary repetitive administrative functions. Previously, GTACS requirements were being satisfied by numerous program management offices, product managers, the DoD, and other Federal agencies under many different procurement instruments/contracts. The new GTACS contract consolidates those to serve several agencies and departments from the defense, homeland security, and military services. The contract structure will allow for competitive delivery order awards among pre-qualified contractors, maintaining competition throughout the five-year contract period.

"We're looking forward to supporting the mission and objectives of the U.S. Army with our [advanced communication systems](#)," said Bill Connelly, general manager of ViaSat Tactical Satellite Networks. "We have a history of competing very well under these types of procurement contracts because of the new ideas, innovative designs, and cost savings we can deliver."

For more information, email [gov.satcom@viasat.com](mailto:gov.satcom@viasat.com).

#### **About ViaSat ([www.viasat.com](http://www.viasat.com))**

ViaSat delivers fast, secure communications, Internet, and network access to virtually any location for consumers, governments, enterprise, and the military. The company offers fixed and mobile satellite network services including Exede<sup>®</sup> by ViaSat, which features ViaSat-1, the world's highest capacity satellite; service to more than 1,750 mobile platforms, including Yonder<sup>®</sup> Ku-band mobile Internet; satellite broadband networking systems; and network-centric military communication systems and cyber security products for the U.S. and allied governments. ViaSat also offers communication system design and a number of complementary products and technologies. Based in Carlsbad, California, ViaSat has established a number of worldwide locations for customer service, network operations, and technology development.

#### **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the possibility of future contract awards. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the communications industry generally. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at [www.sec.gov](http://www.sec.gov), including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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