UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 8, 2016

ViaSat, Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 000-21767 (Commission File No.) 33-0174996 (I.R.S. Employer Identification No.)

6155 El Camino Real Carlsbad, California 92009 (Address of Principal Executive Offices, Including Zip Code)

(760) 476-2200

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On November 8, 2016, ViaSat, Inc. issued a press release reporting its results of operations for the second quarter of fiscal year 2017. A copy of the press release is furnished herewith as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference to such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit <u>Number</u>	Description of Exhibit
99.1	Press Release dated November 8, 2016 issued by ViaSat, Inc.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 8, 2016

ViaSat, Inc.

By: /s/ Paul Castor

Paul Castor Vice President, Chief Corporate Counsel



ViaSat Announces Second Quarter Fiscal Year 2017 Results

- Record Q2 FY2017 new contract awards and revenues of \$586.1 million and \$399.2 million respectively
- Government Systems segment secured \$385.6 million in new contract awards during the quarter and accumulated record backlog; increasing product and service revenues drove segment operating profit and Adjusted EBITDA to new highs
- Satellite Services segment set record revenue level for the fifth consecutive quarter at \$156.3 million with a 55% increase in operating profit and Adjusted EBITDA margins of over 47%
- New contracts with commercial airline customers announced: Major North American airline, as well as European airlines Finnair and SAS
- Record first half FY2017 operating cash flows of nearly \$200.0 million support next-generation satellite platform investments
- ViaSat-2 satellite nears construction completion and ready-to-ship date; first two ViaSat-3 class satellites on schedule with spacecraft preliminary design review scheduled for November 2016

CARLSBAD, Calif., November 8, 2016 – <u>ViaSat Inc.</u> (NASDAQ: VSAT), a global broadband services and technology company, today announced financial results for the fiscal second quarter ended September 30, 2016.

"We had a very strong second fiscal quarter. Our government business showed exceptional growth, satellite services continued to steadily increase earnings and revenues driven by ARPU gains and growth in in-flight Wi-Fi services and our record new contract awards are indicative of sustained demand for both our products and services," said Mark Dankberg, ViaSat chairman and CEO. "For the first six months, Adjusted EBITDA grew twice the rate of revenue excluding the impact of R&D expenses associated with the internal development of our next-generation ViaSat-3 class satellite payloads. Continued earnings and operating cash flow growth demonstrated the attractive economics of our network in the residential and aero markets, where we now have contracts with eight commercial airlines globally, and we maintained strong positioning in key government sectors including tactical data links, broadband mobility and IP network security. The ViaSat-2 satellite is expected to ship before calendar year-end, and we're making exciting early progress on our ViaSat-3 platform, which will significantly expand our bandwidth resources, lower our costs, increase our geographic footprint and expand our addressable markets as we position to deliver abundant, cost-effective broadband access on a global scale."

Financial Results

(In millions, except per share data)]	Q2 FY17]	Q2 FY16	Year-Over-Year Change	First 6 Months FY17		N	First 6 Ionths FY16	Year-Over-Year Change
Revenues	\$	399.2	\$	353.3	13.0%	\$	762.3	\$	697.7	9.3%
Net income,1	\$	11.0	\$	4.9	123.2%	\$	12.9	\$	7.5	70.7%
Non-GAAP net income ¹	\$	20.3	\$	14.9	36.8%	\$	31.6	\$	27.0	17.2%
Adjusted EBITDA	\$	93.2	\$	86.5	7.7%	\$	173.4	\$	164.1	5.7%
Diluted per share net income ¹	\$	0.22	\$	0.10	120.0%	\$	0.26	\$	0.15	73.3%
Non-GAAP diluted per share net income ¹	\$	0.40	\$	0.30	33.3%	\$	0.63	\$	0.55	14.5%
Fully diluted weighted average shares		50.5		49.1	2.9%		50.4		49.0	2.9%
New contract awards	\$	586.1	\$	386.2	51.8%	\$	922.4	\$	691.7	33.4%
Sales backlog ²	\$	1,091.4	\$	897.8	21.6%	\$	1,091.4	\$	897.8	21.6%

Segment Results

(In millions)	Q2 FY17	Q2 FY16	Year-Over- Year Change	First 6 Months FY17		M	'irst 6 Ionths FY16	Year-Over-Year Change
Satellite Services								
New contract awards	\$ 149.2	\$ 127.6	16.9%	\$	291.0	\$	247.9	17.4%
Revenues	\$ 156.3	\$ 140.2	11.5%	\$	308.7	\$	272.6	13.2%
Operating profit ³	\$ 32.6	\$ 21.0	54.7%	\$	63.4	\$	38.1	66.5%
Adjusted EBITDA	\$ 73.9	\$ 61.9	19.4%	\$	145.8	\$	116.5	25.2%
Commercial Networks								
New contract awards	\$ 51.3	\$ 41.8	22.8%	\$	114.2	\$	88.0	29.8%
Revenues	\$ 65.5	\$ 66.4	(1.4)%	\$	131.0	\$	133.1	(1.6)%
Operating loss ³	\$ (40.9)	\$ (22.3)	(83.2)%	\$	(79.4)	\$	(41.0)	(93.5)%
Adjusted EBITDA	\$ (25.6)	\$ (9.0)	(185.7)%	\$	(49.8)	\$	(15.1)	(230.3)%
Government Systems								
New contract awards	\$ 385.6	\$ 216.8	77.8%	\$	517.2	\$	355.8	45.4%
Revenues	\$ 177.4	\$ 146.8	20.9%	\$	322.6	\$	292.0	10.5%
Operating profit ³	\$ 29.0	\$ 19.7	47.4%	\$	47.0	\$	35.6	31.9%
Adjusted EBITDA	\$ 44.7	\$ 33.6	32.8%	\$	77.5	\$	62.5	23.8%

¹ Attributable to ViaSat, Inc. common stockholders.

² Amounts include certain backlog adjustments due to contract changes and amendments.

³ Before corporate and amortization of acquired intangible assets.

Companion Announcement from November 8, 2016:

• Subsequent to the end of the second quarter of fiscal year 2017, ViaSat was selected by a North American airline to retrofit more than 500 aircraft from its existing, mainline domestic fleet with ViaSat's highly advanced in-flight internet system. Installation under this contract is expected to begin in summer 2017.

Satellite Services

In the second quarter of fiscal year 2017, ViaSat's Satellite Services segment recorded its fifth consecutive quarter of revenue growth, up 11% year-over-year. Operating profit increased 55% year-over-year to \$32.6 million, and Adjusted EBITDA rose to \$73.9 million, a 19% increase over the same period last year. Adjusted EBITDA margins also increased to over 47%, up 3% from the second quarter of fiscal year 2016. Profitable growth was driven by expanded residential services offerings, which drove higher Average Revenue Per User (ARPU), as well as an increase in the number of commercial aircraft that have installed ViaSat's high-speed in-flight internet system. Highlights for the quarter include:

• ViaSat served 686,000 residential subscribers at the close of the second quarter of fiscal year 2017, which was relatively flat compared to the 687,000 residential subscribers at the end of second quarter of fiscal year 2016.

- Expanded residential broadband service offerings, including new premium service plans and value-added service bundles, drove ARPU in the residential broadband internet business to a new record high of \$61.55, up \$5.31 per subscriber or 9% on a year-over-year basis.
- ViaSat continued to execute on its global strategy to deliver high-quality satellite-based in-flight internet to the commercial air market with new European contracts announced with Finnair and SAS.
- At the close of the second quarter of fiscal year 2017, ViaSat's in-flight internet service was deployed on 533 commercial aircraft.

Year-to-date, Satellite Services segment results reached record highs, with revenue growth of 13% to \$308.7 million and an operating profit increase of 67% year-over-year to \$63.4 million. Adjusted EBITDA of \$145.8 million was up 25% over the same period last year.

Commercial Networks

ViaSat's Commercial Networks segment, as anticipated, reflected higher investments in next-generation technologies. Quarterly revenues were down slightly compared to the same period last year. Research and development (R&D) expenses were up 63% year-over-year, primarily due to R&D expenses associated with internal development of the ViaSat-3 payloads and in expanding the commercial in-flight internet solution portfolio. As a result, segment operating losses were higher and Adjusted EBITDA was lower for the second quarter of fiscal year 2017, as compared to the same period last year. Highlights for the quarter include:

- ViaSat-2 successfully completed environmental testing and end-to-end terminal compatibility testing between the satellite and ground system. ViaSat-2 is currently undergoing the final integration phase and is on schedule for completion. The satellite is expected to be ready to ship to the launch site in early December 2016.
- One year into the ViaSat-3 program, the first two ViaSat-3 class satellites continued to be on schedule with spacecraft preliminary design review (PDR) planned for mid-November 2016. Engineering models of payload modules are running in laboratories at ViaSat's Tempe, Arizona facility, and Boeing Satellite Systems continues to proceed on schedule with design and development of the satellite platform.

Year-to-date, Commercial Networks segment revenues were lower, operating loss was higher and Adjusted EBITDA was lower compared to the same period last year.

Government Systems

In the second quarter of fiscal year 2017, ViaSat's Government Systems segment achieved record highs in revenues, as well as strong increases in operating profit and Adjusted EBITDA. Strong new government contract awards of \$385.6 million pushed second quarter segment backlog to \$670.0 million and total company-wide backlog to \$1.1 billion – each marking a new record. Revenues increased 21% to \$177.4 million compared to the prior year period, while operating profit grew significantly, up 47% to \$29.0 million, and Adjusted EBITDA grew 33% to \$44.7 million. Operating profit and Adjusted EBITDA expansion were driven by strong growth in cybersecurity and information assurance products, as well as tactical data links product revenues and government managed Wi-Fi services revenues. Highlights for the quarter include:

- ViaSat was awarded a government contract for the Protected Tactical Service Field Demonstration, to develop a Protected Tactical Waveform modem and embedded cryptographic unit for wideband anti-jam communications across both government and commercial satellites.
- Space and Naval Warfare Systems Command awarded ViaSat a sole source contract for engineering, technical services and hardware/software products in support of the U.S. Navy's joint Ultra High Frequency military satellite communications system.

- ViaSat introduced the first 100 Gbps Type 1 Ethernet encryptor, and achieved National Security Agency-certification for two new network encryptors.
- NuWaves Engineering selected ViaSat to simulate the RF signal environment for the U.S. Army's Joint Scalable Tactical Emulated Network.
- ViaSat announced new service offerings to authorized Navy Exchange customers, including those located at Naval Station Guantanamo Bay in Cuba.
- Industry research firm Frost and Sullivan named ViaSat top 'Communications Contractor' to the U.S. Department of Defense in its latest Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR) report. ViaSat was also recognized in the Defense News Top 100 Defense Contractor list, having moved up 12 positions, with the highest organic growth of any U.S. defense company.

On a year-to-date basis, ViaSat's Government Systems segment revenues grew 10% to \$322.6 million. Operating profit increased 32% year-over-year to \$47.0 million, generating Adjusted EBITDA of \$77.5 million, a 24% increase over the same period last year.

Conference Call

ViaSat will host a conference call to discuss the second quarter of fiscal year 2017 results. Details follow:

DATE/TIME:	Tuesday, November 8, 2016 at 5:00 p.m. Eastern Time
DIAL-IN:	(877) 640-9809 in the U.S.; (914) 495-8528 international
WEBCAST:	investors.viasat.com.
REPLAY:	Available from 8:00 p.m. Eastern Time on Tuesday, November 8 until 11:59 p.m. Eastern Time on Wednesday, November 9
	by dialing (855) 859-2056 for U.S. callers and (404) 537-3406 for international callers; conference ID 12129423.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, among others, statements that refer to opportunities, growth and outlook for fiscal year 2017 and beyond; satellite construction and launch activities; the performance and benefits of our ViaSat-2 and ViaSat-3 class satellites; the expected completion, capacity, service, coverage, service speeds, availability and other features of our satellites, and the timing, cost, economics and other benefits associated therewith; international expansion plans; and the roll-out and uptake of products and services by, and services offered by, our airline partners as well as our commercial networks and government systems customers. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: our ability to realize the anticipated benefits of the ViaSat-2 and ViaSat-3 class satellites; unexpected expenses related to our satellite projects; our ability to successfully implement our business plan for our broadband satellite services on our anticipated timeline or at all; risks associated with the construction, launch and operation of our satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; our ability to consummate our proposed strategic partnership arrangement with Eutelsat and to realize the anticipated benefits thereof; our ability to successfully develop, introduce and sell new technologies, products and services; audits by the U.S. government; changes in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; our reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of our revenues; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; our reliance on a limited number of third parties to manufacture and supply our products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on our ability to sell products and

services; our level of indebtedness and ability to comply with applicable debt covenants; our involvement in litigation, including intellectual property claims and litigation to protect our proprietary technology; and our dependence on a limited number of key employees. In addition, please refer to the risk factors contained in our SEC filings available at www.sec.gov, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or revise any forward-looking statements for any reason.

About ViaSat

ViaSat, Inc. (NASDAQ: VSAT) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access – anywhere – whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information, visit: www.viasat.com, or follow ViaSat on Facebook, Twitter, LinkedIn or YouTube.

Use of Non-GAAP Financial Information

To supplement ViaSat's consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP), ViaSat uses non-GAAP net income (loss) attributable to ViaSat Inc. and Adjusted EBITDA, measures ViaSat believes are appropriate to enhance an overall understanding of ViaSat's past financial performance and prospects for the future. We believe the non-GAAP results provide useful information to both management and investors by excluding specific expenses that we believe are not indicative of our core operating results. In addition, since we have historically reported non-GAAP results to the investment community, we believe the inclusion of non-GAAP numbers provides consistency in our financial reporting and facilitates comparisons to the Company's historical operating results. Further, these non-GAAP results are among the primary indicators that management uses as a basis for evaluating the operating performance of our segments, allocating resources to such segments, planning and forecasting in future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. A reconciliation of specific adjustments to GAAP results is provided in the tables below.

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Condensed Consolidated Statement of Operations (Unaudited) (In thousands, except per share data)

	Sente	Three mor mber 30, 2016		nded otember 30, 2015	Six mon September 30, 2016			led tember 30, 2015
Revenues:	<u></u>		<u></u>				<u></u>	
Product revenues	\$	187,235	\$	163,660	\$	347,911	\$	332,008
Service revenues		211,923		189,670		414,377		365,700
Total revenues		399,158		353,330		762,288		697,708
Operating expenses:								
Cost of product revenues		136,825		116,179		257,505		242,009
Cost of service revenues		134,241		124,595		261,823		242,204
Selling, general and administrative		77,224		73,351		156,624		144,458
Independent research and development		30,177		20,792		55,354		36,400
Amortization of acquired intangible assets		2,277		4,587		4,790		9,397
Income from operations		18,414		13,826		26,192		23,240
Interest expense, net		(4,079)		(6,098)		(8,890)		(11,986)
Income before income taxes		14,335		7,728		17,302		11,254
Provision for income taxes		3,596		2,808		4,406		3,815
Net income		10,739		4,920		12,896		7,439
Less: Net (loss) income attributable to the noncontrolling interest, net of tax		(280)		(16)		22		(105)
Net income attributable to ViaSat Inc.	\$	11,019	\$	4,936	\$	12,874	\$	7,544
Diluted net income per share attributable to ViaSat Inc. common stockholders	\$	0.22	\$	0.10	\$	0.26	\$	0.15
	Ψ		Ψ		Ψ		Ψ	
Diluted common equivalent shares		50,533		49,125		50,393		48,995

AN ITEMIZED RECONCILIATION BETWEEN NET INCOME ATTRIBUTABLE TO VIASAT INC. ON A GAAP BASIS AND NON-GAAP BASIS IS AS FOLLOWS:

		Three mor	ths end	ed	Six months ended				
	Septer	nber 30, 2016	Septer	September 30, 2015		September 30, 2016		mber 30, 2015	
GAAP net income attributable to ViaSat Inc.	\$	11,019	\$	4,936	\$	12,874	\$	7,544	
Amortization of acquired intangible assets		2,277		4,587		4,790		9,397	
Stock-based compensation expense		12,657		11,574		25,418		22,283	
Income tax effect		(5,631)		(6,240)		(11,470)		(12,251)	
Non-GAAP net income attributable to ViaSat Inc.	\$	20,322	\$	14,857	\$	31,612	\$	26,973	
Non-GAAP diluted net income per share attributable to ViaSat Inc. common									
stockholders	\$	0.40	\$	0.30	\$	0.63	\$	0.55	
Diluted common equivalent shares		50,533		49,125		50,393		48,995	

AN ITEMIZED RECONCILIATION BETWEEN NET INCOME ATTRIBUTABLE TO VIASAT INC. AND ADJUSTED EBITDA IS AS FOLLOWS:

		Three mo	nths ende	d		l		
	September 30, 2016		September 30, 2015		September 30, 2016		Septe	mber 30, 2015
GAAP net income attributable to ViaSat Inc.	\$	11,019	\$	4,936	\$	12,874	\$	7,544
Provision for income taxes		3,596		2,808		4,406		3,815
Interest expense, net		4,079		6,098		8,890		11,986
Depreciation and amortization		61,822		61,118		121,820		118,429
Stock-based compensation expense		12,657		11,574		25,418		22,283
Adjusted EBITDA	\$	93,173	\$	86,534	\$	173,408	\$	164,057

AN ITEMIZED RECONCILIATION BETWEEN SEGMENT OPERATING PROFIT (LOSS) BEFORE CORPORATE AND AMORTIZATION OF ACQUIRED INTANGIBLE ASSETS AND ADJUSTED EBITDA IS AS FOLLOWS: (In thousands)

	Three months ended September 30, 2016						Three months ended September 30, 2015					
	Satellite Services	Commercial Networks	l Government Systems		Total	Satellite Services	Commercial Networks		Government Systems		Total	
Segment operating profit (loss) before corporate and												
amortization of acquired intangible assets	\$32,550	\$ (40,868)	\$	29,009	\$20,691	\$21,036	\$	(22,306)	\$	19,683	\$18,413	
Depreciation *	35,908	6,234		8,627	50,769	34,997		5,587		8,207	48,791	
Stock-based compensation expense	2,423	5,184		5,050	12,657	2,566		4,698		4,310	11,574	
Other amortization	2,986	3,824		1,966	8,776	3,254		3,053		1,433	7,740	
Adjusted EBITDA before other	\$73,867	\$ (25,626)	\$	44,652	92,893	\$61,853	\$	(8,968)	\$	33,633	86,518	
Other					280						16	
Adjusted EBITDA					\$93,173						\$86,534	

	Six	months ended §	September 30,	2016	Six months ended September 30, 2015					
	Satellite Services	Commercial Government Networks Systems		Total	Satellite Services	Commercial Networks	Government Systems	Total		
Segment operating profit (loss) before corporate and										
amortization of acquired intangible assets	\$ 63,417	\$ (79,399)	\$ 46,964	\$ 30,982	\$ 38,077	\$ (41,039)	\$ 35,599	\$ 32,637		
Depreciation *	71,248	12,026	17,267	100,541	67,377	11,285	16,334	94,996		
Stock-based compensation expense	5,231	10,265	9,922	25,418	5,034	8,718	8,531	22,283		
Other amortization	5,908	7,280	3,301	16,489	6,009	5,950	2,077	14,036		
Adjusted EBITDA before other	\$145,804	\$ (49,828)	\$ 77,454	173,430	\$116,497	\$ (15,086)	\$ 62,541	163,952		
Other				(22)				105		
Adjusted EBITDA				\$173,408				\$164,057		

* Depreciation expenses not specifically recorded in a particular segment have been allocated based on other indirect allocable costs, which management believes is a reasonable method.

Condensed Consolidated Balance Sheet (Unaudited) (In thousands)

Assets		As of <u>September 30, 2016</u>		As of arch 31, 2016	Liabilities and Equity		As of ember 30, 2016	As of March 31, 2016	
Current assets:					Current liabilities:				
Cash and cash equivalents	\$	51,275	\$	42,088	Accounts payable	\$	97,783	\$	95,645
Accounts receivable, net		276,497		286,724	Accrued liabilities		186,407		184,344
Inventories		151,631		145,161	Total current liabilities		284,190		279,989
Prepaid expenses and other current assets**	d other current assets** 49,302 47,583 Senior Notes, net**		Senior Notes, net**		575,352		575,304		
Total current assets	rent assets 528,70			521,556 Other long-term debt, net**			485,124		370,224
					Other liabilities		38,602		37,371
					Total liabilities		1,383,268	_	1,262,888
Property, equipment and satellites, net		1,539,588		1,385,107					
Other acquired intangible assets, net		28,742		33,604	Total ViaSat Inc. stockholders' equity		1,194,639		1,129,103
Goodwill		116,404		117,040	Noncontrolling interest in subsidiary		5,328		5,321
Other assets**		369,796		340,005	Total equity		1,199,967		1,134,424
Total assets	\$	2,583,235	\$	2,397,312	Total liabilities and equity	\$	2,583,235	\$	2,397,312

** The Company adopted Accounting Standards Updated 2015-03 Interest — Imputation of Interest (ASC 835-30): Simplifying the Presentation of Debt Issuance Costs retrospectively during the first quarter of fiscal 2017 and resultantly reclassified unamortized debt issuance costs as a direct deduction from the carrying amount of the Senior Notes and other long-term debt for all periods presented.

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