# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

	FORM 8-K	
	CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934	
Date of Report	(Date of Earliest Event Reported): Nover	nber 8, 2017
(Exa	ViaSat, Inc. act Name of Registrant as Specified in its Charter	)
Delaware (State or Other Jurisdiction of Incorporation)	000-21767 (Commission File No.)	33-0174996 (I.R.S. Employer Identification No.)
(A	6155 El Camino Real Carlsbad, California 92009 Address of Principal Executive Offices, Including Zip Code)	
	(760) 476-2200 (Registrant's Telephone Number, Including Area Code)	
ck the appropriate box below if the Form 8-K filing	g is intended to simultaneously satisfy the filing obliq	gation of the registrant under any of the following
Written communications pursuant to Rule 425 ur	nder the Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Rule 14a-12 unde	r the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 CFR 24	0.14d-2(b))
Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 CFR 240	).13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter)

Emerging growth company  $\square$ 

or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

ianciai accounting sta	y, indicate by check mark andards provided pursuan	ic to becalon 15(a) of	the Enemange racti		

#### Item 2.02 Results of Operations and Financial Condition.

On November 8, 2017, ViaSat, Inc. issued a press release reporting its results of operations for the second quarter of fiscal year 2018. A copy of the press release is furnished herewith as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference to such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number

Description of Exhibit

99.1 <u>Press Release dated November 8, 2017 issued by ViaSat, Inc.</u>

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 8, 2017 ViaSat, Inc.

By: /s/ Brett Church

Brett Church

Associate General Counsel



#### ViaSat Announces Second Quarter Fiscal Year 2018 Results

- Quarterly highlights include year-over-year double-digit Government Systems segment operating profit and Adjusted EBITDA growth; continued momentum in in-flight connectivity; and record residential broadband Average Revenue Per User (ARPU)
- ViaSat announced today a direct service provider contract with JetBlue to provide its next-generation in-flight internet service to JetBlue aircraft
- ViaSat-2 orbit raising nearly complete; commercial service expected to launch in February 2018
- ViaSat named 'Global Operator of the Year' at Euroconsult's 14th Annual Awards for Excellence in Satellite Communications

**CARLSBAD, Calif., November 8, 2017** – <u>ViaSat Inc.</u> (NASDAQ: VSAT), a global broadband services and technology company, today announced financial results for the fiscal second quarter ended September 30, 2017.

"Results for our second quarter were consistent with the objectives we established for this fiscal year," said Mark Dankberg, ViaSat chairman and CEO. "Government Systems revenue, operating profit and Adjusted EBITDA growth continued to be very strong, driven by broadband mobility, tactical data links, and information assurance and cyber security. In-flight connectivity investments delivered key milestones with new customers including American Airlines and Qantas that clear the way for rapid growth in airplanes in service in the quarters ahead. We are very pleased that JetBlue has expanded their relationship with us in order to gain coverage with ViaSat-2, and to foster even greater passenger engagement with their award winning Fly-Fi® service. ViaSat-2 orbit raising is almost complete, and we are positioning our services portfolio to reflect its capabilities. Residential ARPU continued to grow to record levels, reflecting strong demand, as we introduced more plans with higher speed and greater bandwidth on our existing satellites."

#### **Financial Results**

(In millions, except per share data)	Q2 FY18	Q2 FY17	Year- Over-Year Change	First 6 Months FY18	First 6 Months FY17	Year- Over-Year Change
Revenues	\$ 393.1	\$ 399.2	(1.5)%	\$ 773.1	\$ 762.3	1.4%
Net (loss) income <sup>1</sup>	\$ (13.7)	\$ 11.0	*	\$ (22.7)	\$ 12.9	*
Non-GAAP net income <sup>1</sup>	\$ 5.2	\$ 20.3	(74.2)%	\$ 7.8	\$ 31.6	(75.5)%
Adjusted EBITDA	\$ 61.9	\$ 93.2	(33.5)%	\$ 123.1	\$ 173.4	(29.0)%
Diluted per share net (loss) income <sup>1</sup>	\$ (0.24)	\$ 0.22	*	\$ (0.39)	\$ 0.26	*
Non-GAAP diluted per share net income <sup>1</sup>	\$ 0.09	\$ 0.40	(77.5)%	\$ 0.13	\$ 0.63	(79.4)%
Fully diluted weighted average shares <sup>2</sup>	58.2	50.5	15.2%	58.0	50.4	15.2%
New contract awards	\$ 384.8	\$ 586.1	(34.3)%	\$ 826.6	\$ 922.4	(10.4)%
Sales backlog <sup>3</sup>	\$1,078.9	\$1,091.4	(1.1)%	\$1,078.9	\$1,091.4	(1.1)%

<sup>\*</sup> Percentage not meaningful.

#### **Segment Results**

(In millions)	Q2 FY18	Q2 FY17	Year- Over-Year Change	First 6 Months FY18	First 6 Months FY17	Year- Over-Year Change
Satellite Services						
New contract awards	\$ 147.7	\$ 149.2	(1.0)%	\$ 299.0	\$291.0	2.8%
Revenues	\$ 147.6	\$ 156.3	(5.6)%	\$ 299.8	\$308.7	(2.9)%
Operating profit <sup>4</sup>	\$ 12.6	\$ 32.6	(61.2)%	\$ 31.5	\$ 63.4	(50.4)%
Adjusted EBITDA	\$ 55.4	\$ 73.9	(25.0)%	\$ 117.4	\$145.8	(19.5)%
Commercial Networks  New contract awards  Revenues  Operating loss <sup>4</sup> Adjusted EBITDA	\$ 54.5 \$ 56.3 \$ (59.4) \$ (45.0)	\$ 51.3 \$ 65.5 \$ (40.9) \$ (25.6)	6.1% (14.0)% (45.3)% (75.5)%	\$ 97.1 \$ 101.5 \$(125.5) \$ (95.0)	\$114.2 \$131.0 \$(79.4) \$(49.8)	(15.0)% (22.5)% (58.1)% (90.7)%
Government Systems						
New contract awards	\$ 182.6	\$ 385.6	(52.6)%	\$ 430.5	\$517.2	(16.7)%
Revenues	\$ 189.2	\$ 177.4	6.7%	\$ 371.8	\$322.6	15.3%
Operating profit <sup>4</sup>	\$ 34.2	\$ 29.0	18.0%	\$ 66.8	\$ 47.0	42.3%
Adjusted EBITDA <sup>5</sup>	\$ 51.5	\$ 44.9	14.6%	\$ 100.7	\$ 77.4	30.0%

<sup>&</sup>lt;sup>1</sup> Attributable to ViaSat, Inc. common stockholders.

#### Satellite Services

In the second quarter of fiscal year 2018, ViaSat's Satellite Services segment revenues were essentially flat year-over-year, after exclusion of the prior year benefit of \$6.6 million associated with payments under the Space Systems/Loral (SS/L) settlement, which concluded in the fourth quarter of fiscal year 2017. Segment operating profits and Adjusted EBITDA were lower as compared to the prior year period, as a result of increased expenses relating to preparations for the impending ViaSat-2 service launch and a ramp-up in large-scale commercial in-flight connectivity services. Highlights for the quarter include:

- In preparation for ViaSat-2 service launch, the Company began to trial a number of new service plans including a wide range of unlimited data options.
- ARPU in the residential business grew 9% year-over-year to a record high of \$67.35, reflecting a higher mix of new and existing subscribers choosing premium service plans and value added services, and a slightly higher proportion of retail subscribers. This ARPU increase nearly offset the effects of a decrease in the total number of residential subscribers, as the Company began to de-emphasize older service plans. Total residential subscribers at the close of the second quarter of fiscal 2018 were approximately 589,000.

<sup>&</sup>lt;sup>2</sup> As the three and six months ended September 30, 2017 financial information resulted in a net loss, the weighted average number of shares used to calculate basic and diluted net loss per share is the same, as diluted shares would be anti-dilutive.

<sup>&</sup>lt;sup>3</sup> Amounts include certain backlog adjustments due to contract changes and amendments. Backlog does not include contracts with our broadband internet subscribers in our Satellite Services segment, nor does it include anticipated purchase orders and requests for the installation of in-flight broadband systems or future recurring internet services revenues under commercial in-flight internet agreements recorded in our Commercial Networks and Satellite Services segments, respectively.

<sup>&</sup>lt;sup>4</sup> Before corporate and amortization of acquired intangible assets.

<sup>&</sup>lt;sup>5</sup> Government Systems segment Adjusted EBITDA for the three and six months ended September 30, 2016 has been adjusted to exclude \$0.3 million of income and approximately \$0.1 million of loss, respectively, attributable to noncontrolling interest, net of tax.

- At the close of the second quarter of fiscal year 2018, there were 576 commercial aircraft in service equipped with ViaSat's in-flight internet system, and we expect to install our system on approximately 830 additional aircraft under existing contracts.
- Key airline customer highlights:
  - EL AL Israel Airlines selected ViaSat as its in-flight internet partner of choice for its new Boeing 787 Dreamliner aircraft.
  - Announced today, ViaSat and JetBlue expanded their relationship. In the new agreement, ViaSat will serve as the direct in-flight internet service provider to the airline, upgrading JetBlue aircraft to the latest ViaSat hardware, which will provide access to the expanded coverage and capacity of ViaSat's next-generation ViaSat-2 and ViaSat-3 satellite platforms.

Fiscal-year-to-date, Satellite Services segment revenues, operating profit and Adjusted EBITDA were lower compared to the same period last year. This loss reflected the \$13.2 million year-over-year impact to revenues and operating profit due to the completion of payments under the SS/L settlement agreement in the fourth quarter of fiscal year 2017, plus costs associated with the preparation for the ViaSat-2 service launch and strong commercial in-flight connectivity service ramp, both of which are expected to occur in the second half of fiscal year 2018.

#### Commercial Networks

In the second quarter of fiscal year 2018, ViaSat's Commercial Networks segment activities continued to be heavily focused on R&D investment in the Company's ultra-high capacity ViaSat-3 class satellite constellation and in ramping its commercial airline programs, which included new spend for Supplemental Type Certificates (STC) and line-fit programs. This investment activity resulted in a 45% increase in R&D expenses compared to the prior year period. Quarterly revenues were down 14% compared to the same period last year, primarily as a result of lower fixed terminal sales for Australia's nbn™ satellite broadband service, partially offset by delivery of the first next-generation in-flight connectivity systems in September 2017. Finally, the second quarter of fiscal year 2018 included investments to meet demand for accelerating mobile terminal deliveries. As a result, segment operating losses were higher and Adjusted EBITDA was lower for the second quarter of fiscal year 2018 as compared to the same period last year. Highlights for the quarter include:

- The ViaSat-2 satellite orbit raising is on schedule, and in-orbit testing and the subsequent on-orbit handover from Boeing are expected to be completed before the end of calendar year 2017.
- ViaSat completed the Critical Design Review (CDR) milestones for the ViaSat-3 class spacecraft. ViaSat and Boeing are now proceeding with full construction, integration and of testing the first two ViaSat-3 class satellites.
- Initial next-generation mobile terminals have shipped and have been installed on customer aircraft, marking a major commercial in-flight milestone for the Company.
- Announced earlier this week, ViaSat signed a €68 million Public Private Partnership between its wholly-owned subsidiary ViaSat Antenna
  Systems S.A. and the European Space Agency (ESA), to develop and productize key components of the ViaSat-3 class satellite communications
  system. The partnership is co-funded by ESA with the support of European Union member states, ViaSat and other organizations within the
  European space and communications industries.

Fiscal-year-to-date, Commercial Networks segment revenues were lower, operating loss was higher and Adjusted EBITDA was lower compared to the same period last year, reflecting the same year-over-year impacts and investment trends seen in the second quarter of fiscal year 2018.

#### **Government Systems**

ViaSat's Government Systems segment revenues for the second quarter of fiscal year 2018 were 7% higher year-over-year, equaling \$189.2 million. This growth was achieved in large part due to increased demand for ViaSat's tactical data link products, government mobility platforms and secure networking products, which all address critical challenges in a rapidly changing macro defense environment. Operating profit increased to \$34.2 million, an 18% increase year-over-year, and quarterly Adjusted EBITDA hit a new high of \$51.5 million, up 15% compared to the prior year period. Operating profit and revenue growth continue to be driven by strong demand for ViaSat's unique Non-Developmental Item (NDI) products initiated under Company-funded R&D programs in prior periods, alongside expanding demand for advanced government mobile broadband solutions. Highlights for the quarter include:

- Fiscal-year-to-date segment contract awards equaled \$430.5 million, reflecting a 1.2 to 1 book-to-bill ratio, and a strong segment backlog of \$689.0 million, driving total Company backlog to \$1.1 billion.
- ViaSat announced key awards:
  - · Royal Canadian Navy deployed ViaSat's end-to-end Link 16 communications system on its Halifax-class frigates
  - U.S. Government awarded the option for ViaSat to provide global in-flight connectivity services on U.S. Government Senior Leader aircraft
  - Northrop Grumman Australia selected ViaSat to deliver next-generation satellite communications equipment for the Australian Defence Force
  - · ViaSat was awarded a new cybersecurity software contract to protect mobile devices at the battlefield's tactical edge
- ViaSat achieved the following key milestones:
  - ViaSat received a U.S. Department of Defense AIMS Certification for its VRG-1000 Identification, Friend or Foe (IFF) flight environment generator
  - ViaSat's Small Tactical Terminal (STT) became the first Link 16 radio to successfully pass live radio frequency testing for the Canadian Army's Air Space Coordination Centre Modernization Project

On a fiscal-year-to-date basis, ViaSat's Government Systems segment also reflected record performance, with revenue growth of 15% to \$371.8 million year-over-year amidst a competitive defense sector. Record operating profit increased 42% year-over-year to \$66.8 million, generating record Adjusted EBITDA of \$100.7 million, a 30% increase over the same period last year.

#### **Conference Call**

ViaSat will host a conference call to discuss the second quarter of fiscal year 2018 results. Details follow:

DATE/TIME: Wednesday, November 8, 2017 at 5:00 p.m. Eastern Time DIAL-IN: (877) 640-9809 in the U.S.; (914) 495-8528 international

WEBCAST: <u>investors.viasat.com</u>.

REPLAY: Available from 8:00 p.m. Eastern Time on Wednesday, November 8 until 11:59 p.m. Eastern Time on Thursday, November 9 by dialing

(855) 859-2056 for U.S. callers and (404) 537-3406 for international callers; conference ID 7478959.

### Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include, among others, statements that refer to opportunities, growth and outlook for fiscal year 2018 and beyond; satellite construction and launch activities, including the orbit raising, orbital placement, in-orbit testing and entry into service of the ViaSat-2

satellite and the timing thereof; the performance and benefits of our ViaSat-2 and ViaSat-3 class satellites; the expected completion, capacity, service, coverage, service speeds, availability and other features of our satellites, and the timing, cost, economics and other benefits associated therewith; the development and performance of equipment and hardware for the ViaSat-2 and ViaSat-3 class satellite platforms, the timing thereof and the benefits associated therewith; international expansion plans; the realization of in-flight connectivity investments; and the roll-out, ramp-up and uptake of products and services by, and services offered by, our airline partners as well as our commercial networks and government systems customers. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: the failure of the ViaSat-2 satellite to successfully complete orbit raising, orbital placement or in-orbit testing; our ability to realize the anticipated benefits of the ViaSat-2 and ViaSat-3 class satellites; unexpected expenses related to our satellite projects; our ability to successfully implement our business plan for our broadband satellite services on our anticipated timeline or at all; risks associated with the construction, launch and operation of our satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; our ability to realize the anticipated benefits of our strategic partnership arrangement with Eutelsat; our ability to successfully develop, introduce and sell new technologies, products and services; the number of purchase orders that are submitted and accepted for the installation of in-flight connectivity systems with respect to aircraft under contract; audits by the U.S. government; changes in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; our reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of our revenues; reduced demand for products and services as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; our reliance on a limited number of third parties to manufacture and supply our products; increased competition; introduction of new technologies and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on our ability to sell products and services; our level of indebtedness and ability to comply with applicable debt covenants; our involvement in litigation, including intellectual property claims and litigation to protect our proprietary technology; and our dependence on a limited number of key employees. In addition, please refer to the risk factors contained in our SEC filings available at www.sec.gov, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or revise any forward-looking statements for any reason.

#### **About ViaSat**

ViaSat, Inc. (NASDAQ: VSAT) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access – anywhere – whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information, visit: <a href="https://www.viasat.com">www.viasat.com</a>, or follow ViaSat on <a href="facebook">Facebook</a>, <a href="mailto:Twitter">Twitter</a>, <a href="mailto:LinkedIn">LinkedIn</a> or <a href="mailto:YouTube">YouTube</a>.

#### **Use of Non-GAAP Financial Information**

To supplement ViaSat's consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP), ViaSat uses non-GAAP net income (loss) attributable to ViaSat Inc. and Adjusted EBITDA, measures ViaSat believes are appropriate to enhance an overall understanding of ViaSat's past financial performance and prospects for the future. We believe the non-GAAP results provide useful information to both management and investors by excluding specific expenses that we believe are not indicative of our core operating results. In addition, since we have historically reported non-GAAP results to the investment community, we believe the inclusion of non-GAAP numbers provides consistency in our financial reporting and facilitates comparisons to the Company's historical operating results. Further, these non-GAAP results are among the primary indicators that management uses as a basis for evaluating the operating performance of our segments, allocating resources to such

segments, planning and forecasting in future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for measures of financial performance prepared in accordance with GAAP. A reconciliation of specific adjustments to GAAP results is provided in the tables below.

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# Condensed Consolidated Statements of Operations (Unaudited) (In thousands, except per share data)

		Three months ended September 30, 2017 September 30, 201			Six mor September 30, 2017		hs ended	1 20 2016
Revenues:	Septe	mber 30, 2017	Septer	nder 30, 2016	Septe	mber 30, 2017	Septer	nber 30, 2016
Product revenues	\$	181,783	\$	187,235	\$	347,901	\$	347,911
Service revenues		211,291		211,923		425,217		414,377
Total revenues		393,074		399,158		773,118		762,288
Operating expenses:								
Cost of product revenues		133,850		136,825		256,495		257,505
Cost of service revenues		135,412		134,241		273,263		261,823
Selling, general and administrative		90,084		77,224		179,257		156,624
Independent research and development		46,268		30,177		91,333		55,354
Amortization of acquired intangible assets		3,320		2,277		6,580		4,790
(Loss) income from operations		(15,860)		18,414		(33,810)		26,192
Interest (expense) income, net		(20)		(4,079)		17		(8,890)
Loss on extinguishment of debt		(10,217)		_		(10,217)		_
(Loss) income before income taxes		(26,097)		14,335		(44,010)		17,302
Benefit from (provision for) income taxes		11,464		(3,596)		20,644		(4,406)
Equity in income of unconsolidated affiliate, net		741				228		
Net (loss) income		(13,892)		10,739		(23,138)		12,896
Less: net (loss) income attributable to noncontrolling interests,		, , ,						
net of tax		(203)		(280)		(410)		22
Net (loss) income attributable to ViaSat Inc.	\$	(13,689)	\$	11,019	\$	(22,728)	\$	12,874
Diluted net (loss) income per share attributable to ViaSat Inc. common stockholders	\$	(0.24)	\$	0.22	\$	(0.39)	\$	0.26
	¥		<u> </u>		<u> </u>		Ψ <u></u>	
Diluted common equivalent shares		58,229		50,533		58,039		50,393

# AN ITEMIZED RECONCILIATION BETWEEN NET INCOME (LOSS) ATTRIBUTABLE TO VIASAT INC. ON A GAAP BASIS AND NON-GAAP BASIS IS AS FOLLOWS:

(In thousands, except per share data)

		Three mor	ths ended		Six months ended			
	Septe	mber 30, 2017	September 30, 2016		September 30, 2017		Septer	nber 30, 2016
GAAP net (loss) income attributable to ViaSat Inc.	\$	(13,689)	\$	11,019	\$	(22,728)	\$	12,874
Amortization of acquired intangible assets		3,320		2,277		6,580		4,790
Stock-based compensation expense		15,983		12,657		31,490		25,418
Loss on extinguishment of debt		10,217		_		10,217		_
Income tax effect (1)		(10,592)		(5,631)		(17,809)		(11,470)
Non-GAAP net income attributable to ViaSat Inc.	\$	5,239	\$	20,322	\$	7,750	\$	31,612
Non-GAAP diluted net income per share attributable to								
ViaSat Inc. common stockholders	\$	0.09	\$	0.40	\$	0.13	\$	0.63
Diluted common equivalent shares	<del></del>	58,229	<del></del>	50,533	<del>-</del>	58,039		50,393

<sup>(1)</sup> The income tax effect is calculated using the tax rate applicable for the non-GAAP adjustments.

# AN ITEMIZED RECONCILIATION BETWEEN NET INCOME (LOSS) ATTRIBUTABLE TO VIASAT INC. AND ADJUSTED EBITDA IS AS FOLLOWS: (In thousands)

	Three months ended				Six months ended			
	Septer	nber 30, 2017	Septe	ember 30, 2016	Septe	mber 30, 2017	Septe	mber 30, 2016
GAAP net (loss) income attributable to ViaSat Inc.	\$	(13,689)	\$	11,019	\$	(22,728)	\$	12,874
(Benefit from) provision for income taxes		(11,464)		3,596		(20,644)		4,406
Interest expense (income), net		20		4,079		(17)		8,890
Depreciation and amortization		60,874		61,822		124,809		121,820
Stock-based compensation expense		15,983		12,657		31,490		25,418
Loss on extinguishment of debt		10,217		_		10,217		_
Adjusted EBITDA	\$	61,941	\$	93,173	\$	123,127	\$	173,408

# AN ITEMIZED RECONCILIATION BETWEEN SEGMENT OPERATING PROFIT (LOSS) BEFORE CORPORATE AND AMORTIZATION OF ACQUIRED INTANGIBLE ASSETS AND ADJUSTED EBITDA IS AS FOLLOWS: (In thousands)

	Three months ended September 30, 2017					Three months ended September 30, 2016				
	Satell	ite Services	Commercial Networks	Government Systems	Total	Satellite Services Commercial Networks		Government Systems	Total	
Segment operating profit (loss) before	<u>Sutter</u>	ite del vices	Tietivorius		10141	<u>Suttemet Services</u>	1100001110		10111	
corporate and amortization of acquired										
intangible assets	\$	12,616	\$ (59,377)	\$ 34,221	\$ (12,540)	\$ 32,550	\$ (40,868)	\$ 29,009	\$ 20,691	
Depreciation (2)		35,307	6,729	8,795	50,831	35,908	6,234	8,627	50,769	
Stock-based compensation expense		3,816	6,109	6,058	15,983	2,423	5,184	5,050	12,657	
Other amortization		2,502	1,573	2,648	6,723	2,986	3,824	1,966	8,776	
Equity in income of unconsolidated										
affiliate, net		741	_	_	741	_	_	_	_	
Noncontrolling interests		436		(233)	203			280(3)	280	
Adjusted EBITDA	\$	55,418	\$ (44,966)	\$ 51,489	\$ 61,941	\$ 73,867	\$ (25,626)	\$ 44,932(3)	\$ 93,173	
		Six mo		otember 30, 201	7	Six		eptember 30, 2016		
	Satell		Commercial	Government			Commercial	Government	Total	
Segment operating profit (loss) before	Satell	Six mo			7 Total	Six Satellite Services			Total	
Segment operating profit (loss) before corporate and amortization of acquired	Satell		Commercial	Government			Commercial	Government	Total	
	Satell		Commercial	Government Systems		Satellite Services	Commercial Networks	Government Systems	Total \$ 30,982	
corporate and amortization of acquired		ite Services	Commercial Networks	Government Systems	Total	Satellite Services	Commercial Networks	Government Systems		
corporate and amortization of acquired intangible assets		31,459	Commercial Networks \$ (125,502)	Government Systems \$ 66,813	Total \$ (27,230)	Satellite Services \$ 63,417	Commercial Networks \$ (79,399)	Systems \$ 46,964	\$ 30,982	
corporate and amortization of acquired intangible assets Depreciation (2)		31,459 70,944	Commercial Networks \$ (125,502) 13,255	\$ 66,813 17,460	* (27,230) 101,659	\$ 63,417 71,248	**Commercial Networks**  \$ (79,399)	Government   Systems	\$ 30,982 100,541	
corporate and amortization of acquired intangible assets Depreciation (2) Stock-based compensation expense		31,459 70,944 7,448	\$ (125,502) 13,255 12,080	\$ 66,813 17,460 11,962	Total \$ (27,230) 101,659 31,490	\$ 63,417 71,248 5,231	\$ (79,399) 12,026 10,265	\$ 46,964 17,267 9,922	\$ 30,982 100,541 25,418	
corporate and amortization of acquired intangible assets Depreciation (2) Stock-based compensation expense Other amortization		31,459 70,944 7,448	\$ (125,502) 13,255 12,080	\$ 66,813 17,460 11,962	Total \$ (27,230) 101,659 31,490	\$ 63,417 71,248 5,231	\$ (79,399) 12,026 10,265	\$ 46,964 17,267 9,922	\$ 30,982 100,541 25,418	
corporate and amortization of acquired intangible assets Depreciation (2) Stock-based compensation expense Other amortization Equity in income of unconsolidated		31,459 70,944 7,448 6,546	\$ (125,502) 13,255 12,080	\$ 66,813 17,460 11,962	* (27,230) 101,659 31,490 16,570	\$ 63,417 71,248 5,231	\$ (79,399) 12,026 10,265	\$ 46,964 17,267 9,922	\$ 30,982 100,541 25,418	

<sup>(2)</sup> Depreciation expenses not specifically recorded in a particular segment have been allocated based on other indirect allocable costs, which management believes is a reasonable method.

Government Systems segment Adjusted EBITDA for the three and six months ended September 30, 2016 has been adjusted to exclude \$0.3 million of income and approximately \$0.1 million of loss, respectively, attributable to noncontrolling interest, net of tax

### Condensed Consolidated Balance Sheets (Unaudited) (In thousands)

	Sept	As of ember 30, 2017	Ma	As of arch 31, 2017
Assets		<u> </u>		<u> </u>
Current assets:				
Cash and cash equivalents	\$	242,708	\$	130,098
Accounts receivable, net		251,879		263,721
Inventories		181,399		163,201
Prepaid expenses and other current				
assets		72,389		57,836
Total current assets		748,375		614,856
Property, equipment and satellites, net		1,740,368		1,648,878
Other acquired intangible assets,				
net		36,796		41,677
Goodwill		120,592		119,876
Other assets		642,090		529,366
Total assets	\$	3,288,221	\$	2,954,653

	Sept	As of ember 30, 2017	М	As of arch 31, 2017
Liabilities and Equity				
Current liabilities:				
Accounts payable	\$	101,052	\$	100,270
Accrued liabilities		207,000		224,959
Current portion of long-term				
debt		22,945		288
Total current liabilities		330,997		325,517
Senior notes		690,270		575,380
Other long-term debt		306,202		273,103
Other liabilities		112,979		42,722
Total liabilities		1,440,448		1,216,722
Total ViaSat Inc. stockholders'		_		
equity		1,844,841		1,734,618
Noncontrolling interest in				
subsidiaries		2,932		3,313
Total equity		1,847,773		1,737,931
Total liabilities and equity	\$	3,288,221	\$	2,954,653

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## ViaSat, Inc. Contacts:

Chris Phillips, Public Relations, 760-476-2322, chris.phillips@viasat.com June Harrison, Investor Relations, 760-476-2633, IR@viasat.com