

### **Exede Evolution Satellite Internet Launches in Missouri**

# Innovative satellite Internet plan provides 12 Mbps service and unlimited, full-speed access for web pages and email

CARLSBAD, Calif., Dec. 17, 2013 /PRNewswire/ -- All 114 counties in Missouri, plus the city of St. Louis, are included in the rollout for the new <a href="Exede@Evolution"><u>Exede@Evolution</u></a> satellite Internet plan from ViaSat Inc. (NASDAQ: VSAT). Exede Evolution offers unlimited, full-speed access for web pages and email as well as a high-speed Early Bird Free Zone for other Internet services. The 12 Mbps Internet service is available virtually everywhere across the state.

(Logo: http://photos.prnewswire.com/prnh/20091216/VIASATLOGO)

The expansion of the unique service plan, now offered in 30 states, is the result of strong customer response to a limited market introduction earlier in the year.

"The results of our initial roll-out have been very positive," said Lisa Scalpone, vice president, Satellite Services. "A significant segment of our customer base values unlimited, high-speed access to web pages and email."

For these subscribers, Exede Evolution is ideal for the majority of their daily online activities, including e-mail, browsing, banking, shopping and social media. According to a new Georgia subscriber, who shared her comment on Facebook, "I signed up for the Evolution Package in November, and I have been so happy with it. The connection is amazing...it's much faster than the DSL that I had when I was living in town. The plan is absolutely perfect for me."

Other subscribers may continue to opt for Exede Classic plans offering the same speed as Evolution, but with fixed data allowances. All Exede plans include a five-hour free zone for unlimited, unmetered Internet activity.

Exede Evolution is another illustration of ViaSat's transformation of satellite Internet — first with access and speed and now with innovative service plans.

"We think of Evolution as the first step in creating a new kind of service plan that uses the latest network management technologies to provide an even better customer experience," Scalpone said.

ViaSat has announced plans for the launch of another groundbreaking satellite, ViaSat-2, which is expected to be the highest capacity communications satellite in the world at the time it launches in 2016.

The Exede Evolution plan includes:

- Unlimited, full-speed access to email and web pages for \$64.99.
- 5 GB of data to use for other Internet activity, including music, streaming media and chat.
- Introductory offer that waives the initial set-up fee of \$149.99.
- Download speeds of up to 12 Mbps and upload speeds of up to 3 Mbps.
- Early Bird Free Zone, which provides full-speed, unmetered access to everything on the Internet, including video, from 3 a.m. to 8 a.m. daily.
- Introductory offer of award-winning anti-virus/anti-spyware software.

For more information, please visit www.exede.com/evolution or call 855-627-2553.

#### About Exede (www.exede.com)

Exede, a service of ViaSat Inc., delivers high-speed Internet to more than 590,000 subscribers across the U.S. With download speeds of 12 Mbps, Exede service has transformed satellite Internet for households that previously had slow, inadequate Internet service. It is also proving to be a popular, competitive alternative to residential DSL and wireless Internet. In June 2013, the company began offering Exede Voice residential telephone service over its network, optimized for quality and reliability.

In the FCC annual benchmarking report, Measuring Broadband America 2013, Exede service led all Internet service providers

included in the study in surpassing advertised speeds. ViaSat-1 earned a Guinness World Records® achievement as the highest-capacity communications satellite in the world. Exede Internet is also a winner of a 2013 Edison Award for innovation and performance and a winner of the 2012 Popular Science "Best of What's New."

## About ViaSat (www.viasat.com)

ViaSat creates satellite and other wireless networking systems that efficiently deliver the most bandwidth for fast, secure, and high-quality communications to any location for consumers, governments, enterprises, and the military. The company offers fixed and mobile satellite network services including Exede by ViaSat, which features ViaSat-1, the world's highest capacity satellite; service to more than 2,300 mobile platforms, including Yonder<sup>®</sup> Ku-band mobile service; satellite broadband networking systems; and network-centric military communication systems and cybersecurity products for the U.S. and allied governments. ViaSat also offers communication system design and a number of complementary products and technologies. Based in Carlsbad, California, ViaSat employs over 2,900 people in a number of locations worldwide for technology development, customer service, and network operations.

## **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the total capacity and scheduled launch date of ViaSat-2. ViaSat wishes to caution you that there are some factors that could cause actual results to differ materially, including but not limited to: the ability to successfully implement ViaSat's business plan for broadband satellite services on ViaSat's anticipated timeline or at all; risks associated with the construction, launch and operation of ViaSat's satellites, including the effect of any anomaly, operational failure or degradation in satellite performance; negative audits by the U.S. government; continued turmoil in the global business environment and economic conditions; delays in approving U.S. government budgets and cuts in government defense expenditures; ViaSat's reliance on U.S. government contracts, and on a small number of contracts which account for a significant percentage of ViaSat's revenues; the ability to successfully develop, introduce and sell new technologies, products and services; reduced demand for products as a result of continued constraints on capital spending by customers; changes in relationships with, or the financial condition of, key customers or suppliers; reliance on a limited number of third parties to manufacture and supply ViaSat's products; increased competition and other factors affecting the communications and defense industries generally; the effect of adverse regulatory changes on ViaSat's ability to sell products and services; ViaSat's level of indebtedness and ability to comply with applicable debt covenants; ViaSat's involvement in litigation, including intellectual property claims and litigation to protect proprietary technology; and ViaSat's dependence on a limited number of key employees. In addition, please refer to the risk factors contained in ViaSat's SEC filings available at www.sec.gov, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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