

## ViaSat Wins \$8.7 Million Contract to Modernize Air Force Telemetry Tracking and Control Cryptographic Units

## Modifications to KG-250 Network Encryptor Enables Low Risk and Low Cost Replacement for U.S. Air Force

CARLSBAD, Calif., Oct 15, 2007 (BUSINESS WIRE) -- ViaSat Inc. (Nasdaq:VSAT) has been awarded an \$8.7 million contract from the U.S. Air Force Cryptographic Support Group (CPSG) for system design and development of the next generation Telemetry, Tracking, and Control (TT&C) cryptographic unit. The system is designed to replace legacy equipment used in satellite ground stations. Rather than develop an all new system, the Space TT&C Crypto Modernization Program Office took a new direction in adapting a compliant, high assurance encryption product already developed for the crypto modernization initiative.

The contract, which is referred to by the Air Force as Ground Operating Equipment Increment One (GOE I1), also includes options for production of 2,000 units, operator and depot training, system test equipment, and software maintenance and support. Work on the contract is scheduled to be complete in July, 2012.

"By adopting the strategy of leveraging standard terrestrial COMSEC products for protecting Space TT&C links, the Air Force will reduce non-recurring engineering costs from application specific developments, reduce per-unit production costs, reduce life cycle costs, and benefit from established logistics/sustaining processes. This is a big change in how we had previously been procuring TT&C cryptographic products," said Mr. Robert Trevino, CPSG director of Special Projects.

The ViaSat design is based on the HAIPE IS-compliant KG-250, which brings proven cryptographic flexibility, economies of scale, and an ability to migrate legacy data link systems and applications to network centric communications. ViaSat team members include Real Time Logic (Colorado Springs, CO) for systems engineering and development support, and current KG-250 production partners, Secure Communications Systems (Santa Ana, CA) and Sypris Electronics (Tampa, FL) for production support.

For product information please contact Philip Moylan at 760-476-4791 or philip.moylan@viasat.com.

## About ViaSat (www.viasat.com)

ViaSat produces innovative satellite and other digital communication products that enable fast, secure, and efficient communications to any location. The company provides networking products and managed network services for enterprise IP applications; is a key supplier of network-centric military communications and encryption technologies to the U.S. government; and is the primary technology partner for gateway and customer-premises equipment for consumer and mobile satellite broadband services. The company has five subsidiaries: US Monolithics, Efficient Channel Coding, Enerdyne Technologies, Intelligent Compression Technologies, and JAST. These companies design and produce complementary products such as monolithic microwave integrated circuits, DVB-S2 satellite communication components, video data link systems, data acceleration and compression products, and mobile satellite antenna systems. ViaSat has locations in Carlsbad, CA, and Duluth, GA, along with its Comsat Laboratories division in Germantown, MD. Additional field offices are located in Boston, MA, Baltimore, MD, Washington DC, Australia, China, India, Italy, and Spain.

## Safe Harbor Statement

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