

# Viasat, Expedition Communications Empower Businesses across Puerto Rico and the U.S. Virgin Islands with High-Speed Satellite Internet

April 4, 2019

CARLSBAD, Calif., April 4, 2019 /PRNewswire/ -- <u>Viasat Inc.</u> (NASDAQ: VSAT), a global communications company, and <u>Expedition Communications</u>, a trusted wholesale satellite internet and telecommunications company, announced today a partnership to deliver high-speed satellite internet to businesses and government agencies across Puerto Rico and the U.S. Virgin Islands.

Through this relationship, Expedition Communications will sell, install, maintain and provide customer support for Viasat's high-quality satellite internet service across the islands. Viasat has satellite internet coverage over Puerto Rico and the U.S. Virgin Islands with its ViaSat-2 satellite, the world's most advanced high-capacity communications satellite.

Viasat's satellite broadband speeds are faster than many of the islands' current telecommunications services. By using Viasat's business internet service, many of the islands' businesses and government organizations can reliably connect critical business applications such as cloud-based collaboration, Voice-over-Internet Protocol (VoIP), email, point-of-sale transactions, high-speed file transfers, streaming video, Internet of Things (IoT) applications and more. The Viasat business internet service can also be used as a diverse business continuity back-up service, providing a resilient secondary internet connection for businesses who can't afford to have downtime related to terrestrial infrastructure outages. In fact, Viasat and Expedition Communications paired up after Hurricane Maria to provide critical disaster recovery connectivity to clinics throughout Puerto Rico, as seen in this video.

"All businesses, regardless of where they decide to set-up operations, should have access to a quality internet network," said Dean Eldridge, CEO of Expedition Communications. "By collaborating with Viasat, we are enabling businesses to adopt technologies that were previously unavailable to them. Viasat's advanced satellite system is helping organizations be competitive and connected–across Puerto Rico and the U.S. Virgin Islands–enabling them to expand the types of business applications they can use."

Cody Catalena, vice president and general manager, Global Business Solutions at Viasat continued, "In working with Expedition Communications, we are able to support the expanding economies of both Puerto Rico and the U.S. Virgin Islands. We can provide businesses on both islands an opportunity to take advantage of the benefits of satellite internet—with speeds, reliability and affordability that keep a business running—continuously, even when other communication services are down."

#### Plans and availability

Viasat's satellite internet plans for enterprises, businesses and government initiatives in Puerto Rico and the U.S. Virgin Islands are now available through Expedition Communications. Expedition Communications has a regional office in San Juan, Puerto Rico, with on-island technicians getting businesses up-and-running quickly, with a typical three-day call-to-install setup.

## **About Expedition Communications**

Expedition Communications is a Veteran-Owned Small Business (VOSB) and systems integrator of high-quality satellite, wireless and associated telecommunications and VSAT network equipment. Expedition Communications provides reliable and cost-effective solutions and services to business customers and communities throughout the world. In today's online and real-time computing environments, tens of thousands of networked terminals, ATM's, banks, retailers and other distributed global enterprises rely on transactional applications for critical and timely information. The key for keeping the flow of information accurate and responsive is high availability. The reliability of the systems Expedition Communications implements and maintains ensures availability and uptime for our customers mission critical applications. Expedition Communications management team is committed to excellence and putting our decades of experience of satellite, wireless and telecommunications engineering, project management, implementation, operations and maintenance support to work in an increasingly network-centric world. To learn more about Expedition Communications visit: <a href="https://www.expeditioncommunications.com">www.expeditioncommunications.com</a>

### **About Viasat**

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: <a href="https://www.viasat.com">www.viasat.com</a>, go to <a href="https://www.viasat.com">Viasat's Corporate Blog</a>, or follow the Company on social media at: <a href="https://www.viasat.com">Facebook</a>, <a href="https://www.viasat.com">Instagram</a>, <a href="https://www.viasat.com">LinkedIn</a>, <a href="https://www.viasat.com">Twitter</a> or <a href="https://www.viasat.com">YouTube</a>.

## **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1934. Forward looking statements include statements that refer to the relationship between Viasat and Expedition Communications including with respect to installations, maintenance and customer support; and the availability and features of the service offerings and their associated benefits in Puerto Rico and the U.S. Virgin Islands. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations, and increased competition and other factors affecting enterprises and government agencies generally. In addition, please refer to the risk factors contained in Viasat'sSEC filings available at <a href="https://www.sec.gov">www.sec.gov</a>, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

Copyright © 2019 Viasat, Inc. All rights reserved. Viasat is a registered trademark of Viasat, Inc. The Viasat logo is a trademark of Viasat, Inc. All other product or company names mentioned are used for identification purposes only and may be trademarks of their respective owners.

C View original content: <a href="http://www.prnewswire.com/news-releases/viasat-expedition-communications-empower-businesses-across-puerto-rico-and-the-us-virgin-islands-with-high-speed-satellite-internet-300824420.html">http://www.prnewswire.com/news-releases/viasat-expedition-communications-empower-businesses-across-puerto-rico-and-the-us-virgin-islands-with-high-speed-satellite-internet-300824420.html</a>

SOURCE Viasat, Inc.

Viasat, Inc. Contacts: Chris Phillips, Public Relations, +1-760-476-2322, chris.phillips@viasat.com or June Harrison, Investor Relations, +1-760-476-2633, IR@viasat.com