

## Viasat Receives Initial Mini Crypto Order from the U.S. Air Force Launching Production

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CARLSBAD, Calif., Nov. 7, 2018 /PRNewswire/ -- Viasat Inc. (NASDAQ: VSAT), a global communications company, today announced it has received a Low Rate Initial Production (LRIP) order of 1,000 National Security Agency (NSA)-certified Mini Crypto devices from the U.S. Air Force (USAF). In today's battlespace environment, technological breakthroughs have enabled smaller sensors and smaller platforms of every kind, but until now the available high-assurance cryptographic technology did not meet the needs for these devices at the tactical edge. Viasat's Mini Crypto devices are designed for easy embedment on U.S. Department of Defense (DoD) small form factor systems, allowing them to transmit SECRET and Below data securely across the battlespace. Systems include unmanned systems, emerging robotics applications, communications devices, and existing and emerging sensors.

According to the <u>USAF</u>, the Mini Crypto device will enable forward-deployed warfighters to secure these small, tactical edge systems in extremely hostile environments. The Mini Crypto device will ensure tactical communications and data exchanges, no matter where they take place, stay safe and secure. Due to its small size and embedded operational use case, the Mini Crypto device provides high levels of security with minimal additional weight and power. In addition, because they are embedded and have a self-contained encryption engine capable of generating their own keys, they are not required to undergo the same special handling as other security devices, thereby expanding their operational use case and reducing operational costs.

Ken Peterman, president, Government Systems, Viasat commented, "Cyber threats have created a new operational environment and have increased risk across the multi-domain battlespace. Our Mini Crypto will provide substantial operational cost savings to our customers through certificate-based Tactical Key Management and non-Controlled Cryptographic Item handling. The Mini Crypto also brings exceptional ease-of-use to the warfighter with innovations in low Size Weight and Power, enabling longer operational periods and smaller payloads. Our patented software is upgradable even after deployment, enabling ongoing improvements without removing the system from the field."

The initial LRIP order of Viasat's Mini Crypto devices demonstrates a critical transition point for this embeddable security technology, and is a key step towards securing a Full-Rate Production order from the USAF. First deliveries of Viasat's Mini Crypto devices are expected during the third quarter of Viasat's fiscal year.

Viasat's Mini Crypto device is based on the Company's industry-leading programmable and embeddable PSIAM<sup>TM</sup> cryptographic technology, which provides accredited cryptography for a wide range of applications including unmanned systems, handheld communications, weaponized platforms and high-speed cloud computing.

## **Availability**

The NSA-certified Mini Crypto device is available for immediate purchase across all U.S. DoD and U.S. Government organizations. For more information, please visit: <a href="https://www.viasat.com/products/embeddable-security-system">https://www.viasat.com/products/embeddable-security-system</a>

## **About Viasat**

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: <a href="https://www.viasat.com">www.viasat.com</a>, go to <a href="https://www.viasat.com">Viasat's Corporate Blog</a>, or follow the Company on social media at: <a href="https://example.com/Eacebook">Eacebook</a>, <a href="https://example.com/Instagram">Instagram</a>, <a href="https://example.com/LinkedIn">LinkedIn</a>, <a href="https://example.com/Twitter">Twitter</a> or <a href="https://example.com/YouTube">YouTube</a>.

## **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward looking statements include statements about the initial delivery timing, value, cost, performance and benefits of the Mini Crypto device. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues and technologies, or that do not perform according to expectations. In addition, please refer to the risk factors contained in Viasat's SEC filings available at <a href="https://www.sec.gov">www.sec.gov</a>, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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