

Viasat Expands Business Aviation Dealer Program; Adds GoAeroMx and SoCal Jets, Inc. as Authorized Installation Partners

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CARLSBAD, Calif., Oct. 11, 2018 /PRNewswire/ -- <u>Viasat Inc.</u> (Nasdaq: VSAT), a global communications company, today announced it has expanded its business aviation dealer program, adding two new installation partners: <u>GoAeroMx</u> and <u>SoCal Jets, Inc.</u> Authorized dealers have the ability to sell and install Viasat's high-speed Ka-band and dual-band Ku-/Ka-band in-flight internet equipment to large and mid-cabin business jet customers.

GoAeroMx and SoCal Jets join more than 20 authorized Viasat dealers, including aircraft maintenance, repair and overhaul (MRO) companies. Viasat's robust business-class shipsets include Viasat dual-band, Viasat Ku-band and the new Viasat Ka-band shipset, the Global Aero Terminal 5510. Viasat's Ka-band service is proven to support more passengers and more devices simultaneously through all phases of flight, when performing bandwidth-intensive applications, including accessing virtual private networks, or streaming high-definition video calls, cloud content or live TV entertainment. In addition, Viasat's transport category solutions, such as the Global Aero Terminal 5530, offer enhanced service, capacity and coverage for privately-owned Airbus and Boeing aircraft.

"We're proud to add GoAeroMx and SoCal Jets as authorized resellers of our in-flight internet solution, which is the industry's fastest in-cabin business jet internet service on the market, with the most available capacity," said Jerry Goodwin, vice president, Global Network Services, Viasat. "Our Ku-band shipset remains a highly-reliable, global, cost-effective solution with an easy upgrade path to Viasat Ka-band, and our Ka- and dual-band equipment offer an in-flight internet solution that will work on Viasat's next-generation advanced global satellite network."

"GoAeroMx focuses on next-generation avionics solutions tailored to a client's mission, needs and budget," said Neil Sparkman, vice president, Technical Operations, GoAeroMx. "Selling Viasat's in-flight internet equipment means our business jet customers can enjoy high-speed, in-flight internet virtually anywhere. By tapping into Viasat's highest capacity satellite network, our customers can access even greater speeds, more capacity and enhanced performance available during all phases of flight."

"Viasat provides high-capacity, high-speed Ka-band connectivity solutions that extensively meet and even exceed the sky-high expectations of today's business aviation passengers – while also empowering business jet users' intense modern connectivity demands," said Robert Roig, president, SoCal Jets, Inc. "We're thrilled to add Viasat's technology solutions to our portfolio, giving many large and mid-cabin business jet customers the ability to conduct in-air online business just as they would on the ground."

About GoAeroMx

GoAeroMx LLC (www.goaeromx.com) is a San Antonio, TX based MRO service provider committed to delivering exceptional service and operational integrity for our clients. Since 2013, GoAeroMx's services include aircraft selection and pre-purchase inspections, maintenance check management, customized maintenance programs development, MPD bridging and management, 14 CFR Part maintenance, remote installation services authorizations, Continued Airworthiness Maintenance Organization (CAMO) services for Bermuda and Cayman Islands, parts logistics and procurement, engineering and contract labor services. GoAeroMx focuses on NextGen avionics solutions tailored to client's mission, needs and budget ranging from communications (SATCOM, FANS, ADS-C, Datalink), navigation (FMS, GPS, RNP, LPV), Surveillance (ADS-B OUT and IN, TCAS) and other systems ranging from IFE, WiFi, flight deck display systems and aircraft recorders.

About SoCal Jets. Inc.

Headquartered in Van Nuys, CA, SoCal Jets employs some of the best aircraft technicians and promotes a positive attitude that ensures company-wide success as it proudly celebrates its 34th year in business. Each SoCal Jets employee is dedicated to maintaining aircraft to the highest standard, with the utmost commitment to the safety of our customers. SoCal Jets services primarily Gulfstream, Challenger, Falcon, Hawker, Learjet, and Citation aircraft. SoCal Jets also supports many aircraft in Mexico, and is proud to be one of just a handful of U.S. companies to have received certification from the Mexican DGAC. You can learn more about SoCal Jets online at www.socaliets.aero.

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to Viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include statements that refer to the forward-compatibility of Viasat's in-flight internet solution. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations, and increased competition and other factors affecting the aviation sector generally. In addition, please refer to the risk factors contained in Viasat'sSEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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