



Avanti Communications Signs \$10 Million Contract with Viasat

June 25, 2018

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Capacity Lease Deal extends Connectivity Services on Viasat's Best Available Network

London, [June 25, 2018]. Avanti Communications (AVN) has signed a \$10 million contract with global communications company, Viasat Inc. (NASDAQ: VSAT). The deal provides Viasat with leased capacity on a steerable beam on the newly launched Avanti HYLAS 4 satellite. The contract has an initial period of two years.

Kyle Whitehill, Chief Executive Officer, Avanti Communications said: "Avanti's contract with Viasat reflects the winning qualities of our HYLAS 4 satellite. This is a confirmation that our new carrier strategy helps operators to increase addressable markets and drive customer satisfaction without additional satellite and launch capex spend."

Ken Peterman, president, Government Systems at Viasat continued: "Partnering with Avanti will give us access to steerable Ka-band satellite coverage and capacity to further enhance connectivity services for global government applications on Viasat's Best Available Network. We expect easy integration of the HYLAS 4 satellite capacity into our global network—enabling us to quickly bring capacity to where our customer demand exists."

Learn more about the steerable capacity on Avanti's HYLAS 4 satellite [here](#).

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Notes to Editors:

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to [Viasat's Corporate Blog](#), or follow the Company on social media at: [Facebook](#), [Instagram](#), [LinkedIn](#), [Twitter](#) or [YouTube](#).

About Avanti Communications

Avanti connects people wherever they are – in their homes, businesses, in government and on mobiles.

Through the HYLAS satellite fleet and its partners across 118 countries, the network provides ubiquitous internet service to a quarter of the world's population. Avanti delivers the level of quality and flexibility that the most demanding telecoms customers in the world seek.

Avanti is the first mover in high throughput satellite data communications in EMEA. It has rights to orbital slots and Ka-band spectrum in perpetuity that covers an end market of over 1.7bn people.

The Group has invested \$1.2bn in a network that incorporates satellites, ground stations, datacentres and a fibre ring.

Avanti has a unique Cloud-based customer interface that is protected by patented technology.

Avanti Communications is listed in London on AIM (AVN: LSE).

www.avantiplc.com

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