

Viasat Receives Sole-Source Link 16 Communications Indefinite Delivery/Indefinite Quantity Contract from the United States Air Force

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New Contract Will Enable USAF to Quickly Repair Viasat's Advanced MIDS-LVT Units Immediately Improving Operational Capabilities on the Battlefield

CARLSBAD, Calif., June 21, 2018 /PRNewswire/ -- Viasat Inc. (NASDAQ: VSAT), a global communications company, announced it was awarded an Indefinite Delivery/Indefinite Quantity (ID/IQ) contract in May 2018, worth up to \$42 million by the United States Air Force (USAF) for the purchase of supplemental units, maintenance and support services for Viasat's AN/USQ-140(V) Multifunctional Information Distribution Systems (MIDS) Low Volume Terminals (LVT). MIDS-LVT units are part of a tactical Link 16 radio communications system that provides warfighters greater situational awareness by exchanging digital data over a common communication link. Link 16 is continuously and automatically updated in real-time, reducing the chance of fratricide or duplicate assignments, while increasing mission effectiveness.

Under the ID/IQ contract, the USAF has the ability to quickly provide global defense forces with Viasat's AN/USQ-140(V) terminal, which will provide assured, real-time, jam-resistant secure transmission of data, voice and position and location information between geographically dispersed military forces operating across the battlespace. The MIDS-LVT units are recognized for enhancing mission effectiveness and improving warfighter safety. Today, Viasat currently has over 3,500 MIDS-LVT terminals fielded to 20 customers worldwide.

"Viasat is a leader in Link 16 MIDS-LVT technology. Enabling our customers to quickly and easily acquire sustainment services and support for our AN/USQ-140(V) MIDS-LVT is critical for combat communications," said Ken Peterman, president, Government Systems, Viasat. "This ID/IQ contract exemplifies Viasat's ability to address unique mission requirements today while preparing for the sustainment needs of tomorrow. Viasat's AN/USQ-140(V) MIDS-LVT will provide USAF customers with greater operational capabilities around the globe."

Specifics about the award:

Under the ID/IQ contract, Domestic and FMS customers will place orders for depot repairs and returns. Work will be performed in Carlsbad, California, and is expected to be complete by March 29, 2023. This award is the result of a sole-source acquisition. Air Force Sustainment Center, Robins Air Force Base, Georgia, is the contracting activity (FA8539-18-D-0002).

About Viasat

Viasat is a global communications company that believes everyone and everything in the world can be connected. For more than 30 years, Viasat has helped shape how consumers, businesses, governments and militaries around the world communicate. Today, the Company is developing the ultimate global communications network to power high-quality, secure, affordable, fast connections to impact people's lives anywhere they are—on the ground, in the air or at sea. To learn more about Viasat, visit: www.viasat.com, go to Viasat's Corporate Blog, or follow the Company on social media at: Facebook, Instagram, LinkedIn, Twitter or YouTube.

Forward Looking Statement

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements include statements about the capabilities and benefits of the AN/USQ-140(V) MDS-LVT units, the placement of orders under the ID/IQ contract, and the timing and characteristics of maintenance and support services. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the government sector generally. In addition, please refer to the risk factors contained in Viasat's SEC filings available at www.sec.gov, including Viasat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. Viasat undertakes no obligation to update or revise any forward-looking statements for any reason.

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