

## ViaSat Opens New Asia-Pacific Headquarters in Melbourne

August 29, 2017

MELBOURNE, Australia, Aug. 28, 2017 /PRNewswire/ -- <u>ViaSat Inc.</u> (NASDAQ: VSAT), a global broadband services and technology company, today announced the opening of its new Asia-Pacific (APAC) headquarters, located in Melbourne. The office was opened today by ViaSat's Peter Girvan, vice president, APAC, with distinguished guests in attendance, including Minister for Small Business, Innovation and Trade Philip Dalidakis, and representatives from key regional customers and partners.

Minister Dalidakis commented, "We are delighted that ViaSat has chosen Melbourne as the home for the company's Asia Pacific headquarters, here in Australia's digital technology capital. ViaSat is a leading global communications infrastructure and services innovator and we are proud to have this growing company as part of our tech ecosystem."

The new office is a signal of growth. It represents the extraordinary need for new technologies and services across data communications, for which ViaSat is extremely proud to deliver. Establishing Melbourne as the location of its APAC headquarters will enable the Company to further build on commitments made to existing customers, including nbn™ and Qantas, as well as expand its services and support efforts in the region.

The office will also serve as the base for many of ViaSat's high-profile regional innovations, including its next-generation ultra-high capacity satellite platform known as ViaSat-3. ViaSat-3 is poised to deliver more than 1-Terabit per second (Tbps) of total network capacity to the region, which could power 100 megabit-per-second internet service to homes and high definition, video-streaming Wi-Fi on commercial and government aircraft. Today, ViaSat is recognized as a global leader in broadband communications bringing high-speed, high-quality internet to millions of users in hard-to-reach places, such as commercial aircraft, business jets, government aircraft, maritime vessels and rural communities.

"Increased interest and adoption for our satellite-based residential broadband services, technologies and consumer mobility applications coupled with high demand for our military communications solutions have enabled ViaSat to consistently grow its Asia-Pacific customer base," said Peter Girvan. "This acceleration continues to call for more unique, innovative and effective communications solutions to meet consumer, enterprise, government and military interests. By bringing our new Asia-Pacific headquarters to Melbourne, we can strengthen our regional services and support footprint as well as increase our collaboration efforts with our customer engineering teams - which we believe will position ViaSat for long-term success."

Over the past few years, ViaSat has made a commitment to the APAC region - opening offices in India, and growing its presence within Australia, with three offices in the country - with teams in Melbourne, Sydney and Canberra. Over the next two years, the Company expects to grow significantly, bringing new team members onboard across engineering, sales, marketing and operations disciplines.

## **About ViaSat**

ViaSat, Inc. (NASDAQ: <u>VSAT</u>) keeps the world connected. As a global broadband services and technology company, ViaSat ensures consumers, businesses, governments and military personnel have communications access - anywhere - whether on the ground or in-flight. The Company's innovations in designing highest-capacity satellites and secure ground infrastructure and terminal technologies coupled with its international network of managed Wi-Fi hotspots enable ViaSat to deliver a best available network that extends the reach and accessibility of broadband internet service, globally. For more information visit ViaSat at: <u>www.viasat.com</u>, or follow the Company on social media: <u>Facebook</u>, <u>Twitter</u>, <u>LinkedIn</u> and <u>YouTube</u>.

## **Forward-Looking Statements**

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1934 and the Securities Exchange Act of 1934. Forward-looking statements include statements about the future growth of ViaSat in the APAC market, including potential expansion of teams, customers and partners; the Company's ability to build on commitments made to existing customers; its ability to expand its services and support efforts in the region; and references to expected capacity, service, speeds, coverage and other features of the ViaSat-3 class satellite platform. Readers are cautioned that actual results could differ materially from those expressed in any forward-looking statements. Factors that could cause actual results to differ include: contractual problems, product defects, manufacturing issues or delays, regulatory issues, technologies not being developed according to anticipated schedules, or that do not perform according to expectations; and increased competition and other factors affecting the commercial and government sectors, generally. In addition, please refer to the risk factors contained in ViaSat's SEC fillings available at <a href="https://www.sec.gov">www.sec.gov</a>, including ViaSat's most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. ViaSat undertakes no obligation to update or revise any forward-looking statements for any reason.

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